

ISNIE Conference Panels

Friday, June 17, 2011

8:15am Coffee at Citrus Courtyard

8:45-10:15am Session #1 – History Corner

Room 219 PANEL 1: NEW (INSTITUTIONAL) ECONOMIC HISTORY I

Chair: Marc Prat sabartes (Universitat de Barcelona and UC Berkeley (VS))

The Coevolution of Culture and Institutions in Seventeenth Century England

Peter Murrell (University of Maryland)

Martin Schmidt (University of Maryland)

Managing Agency Problems in Early Shareholder Capitalism: An Exploration of Liverpool Shipping, 1744-1785

Brian Silverman (University of Toronto)

Paul Ingram (Columbia University)

The Financial Structure of Commercial Revolution: Financing Long-distance Trade in Venice 1190-1220 and Venetian Crete 1278-1400

Dean Williamson (US Department of Justice)

Room 13 PANEL 2: NORMS, CUSTOMS, CULTURE I

Chair: Sonja Opper (Jund University)

Modeling of Public Trust in Basic Social and Political Institutions: a Comparative Econometric Analysis

Olga Demidova (National Research University Higher School of Economics)

The Demand for Mutual Monitoring

Johannes Jarke (University of Heidelberg)

Timo Goeschl (University of Heidelberg)

The Deficit of Cooperative Attitudes and Trust in Post-transition Economies

Maria Lissowska (Warsaw School of Economics)

Does Education Affect Trust? Evidence from Russia

Timur Natkhov (National Research University Higher School of Economics)

Room 217 PANEL 3: PUBLIC SECTOR I: PROCUREMENT

Chair: Annie Royer (Laval University, Québec, Canada)

The Auction Versus Negotiation Tradeoff in Public Procurement under Political Scrutiny

Eshien Chong (University Paris South)

Carine Staropoli (CES, U. Paris I Panthéon Sorbonne)

Anne Yvrande-Billon (Autorité de la Concurrence and CES, U. Paris I)

Public-private Partnerships Versus Traditional Procurement: Innovation

Incentives and Information Gathering

Eva Hoppe (University of Cologne)

Patrick W. Schmitz (University of Cologne)

Renegotiations and Contract Renewals in PPPs: An Empirical Analysis

Julie De Brux (Sorbonne Business School)

Jean Beuve (Sorbonne Business School)

Stéphane Saussier (Sorbonne Business School)

The GAO's Bid-Protest Mechanism: Effectiveness and Fairness in Defense Acquisitions?

Steven Maser (Willamette University)

Vladimir Subbotin (Willamette University)

Fred Thompson (Willamette University)

Room 107

PANEL 4: PROPERTY RIGHTS I

Chair: Ivan Ribeiro (University of São Paulo)

Taming the (Not So) Stationary Bandit: Turnover of Ruling Elites and Protection of Property Rights

Leonid Polishchuck (Higher School of Economics, Moscow)

Georgiy Syunyaev (Higher School of Economics, Moscow)

The Origins and Variety of Financial Systems in Eastern Europe

Jana Gritersova (UC Riverside)

Endogenous Institutions and Multiple Equilibria: The Role of Commitment

Christina Steiger (Northeastern University)

Constraining Predation

Claudia R. Williamson (New York University)

Room 303

PANEL 5: PUBLIC SECTOR ORGANIZATION AND PERFORMANCE I

Chair: Florian Jung (University of St. Gallen)

Lame Ducks and Divided Government: How Voters Control the Unaccountable (rational Voters and Their Strategic Use of the Separation of Powers)

Mark Schelker (University of St. Gallen)

The Size of Government Bureaucracy: Theory and Evidence

Marina Dodlova (Université Paris Ouest Nanterre; CESifo; Centre for Institutional Studies/HSE)

Power Transmission Network Investment as an Anticipation Problem

Yannick Perez (European University Institute)

Vincent RIOUS (Microeconomix Paris)

Jean-Michel Glachant (Florence School of Regulation (EUI))

Parliaments as Condorcet Juries: Quasi-Experimental Evidence on the Representation of Majority Preferences

David Stadelman (University of Fribourg)

Reiner Eichenberger (University of Fribourg and CREMA)

Marco Portmann (University of Fribourg)

Room 30

PANEL 6: THEORY OF THE FIRM/IO I: VERTICAL RELATIONS

Chair: Nan Jia (University of Southern California)

Vertical relationships at airports: impact on retail sales and rent revenue to an airport

Nina Leheyda (ZEW Centre for European Economic Research)

Jürgen Müller (Berlin School of Economics and Law)

Roman Pashkin (Berlin School of Economics and Law)

Authority and Performance in Vertical Relations: Satellite-tracked Evidence

Gabriel Natividad (New York University)

Tacit Knowledge and the Dynamics of Vertical Scope: An Application to Regulated Industries

Hagen Worch (ETH/ Eawag - Swiss Institute of Aquatic Science & Technology)

Bernhard Truffer (Eawag, Swiss Institute of Aquatic Science & Technology)

Room 203

PANEL 7: TRANSITION AND DEVELOPING ECONOMICS I

Chair: Bernardo Mueller (University of Brasilia)

Does franchise extension reduce short-run economic growth? Evidence from New South Wales, 1862-1882

Edwyna Harris (Monash University)

Female preachers and reshaping of Islamic authority in Pakistan, Nigeria and Syria: Lessons in institutional change and consolidation

Masooda Bano (University of Oxford)

Accountability in One-party Government: Rethinking the Success of Chinese Economic Reform

Yuan Li (DEFAP, Università Cattolica del Sacro Cuore)

Mario Gilli (Università Milano Bicocca)

The Role of Informal Institutions in Building the Institutional Framework of an African State: The Case of the Kanuri in Nigeria

Valentin Seidler (University of Vienna)

10:45-12:12pm

Session #2 – History Corner

Room 219

PANEL 1: NETWORKS

Chair: Claudia R. Williamson (New York University)

Value creation and value appropriation in networks: an empirical analysis in the South region of Brazil

Guilherme Monteiro (University of São Paulo)

Carla M. Schmidt (University of São Paulo)

Maria S. M. Saes (University of São Paulo)

Search Engine Competition with Network Externalities

Jens Prüfer (Tilburg University)

Cedric Argenton (Tilburg University)

Learning in inter-organizational networks: an individual perspective

Bertrand Quélin (HEC Paris)

Nada Rejeb (University of Sfax - Tunisia)

Modeling Cognitive Social Capital and Corporate Social Responsibility (CSR) as
Preconditions for Sustainable Networks of Relations

Lorenzo Sacconi (University of Trento)

Giacomo Degli Antoni (Università Milano Bicocca)

Room 13

PANEL 2: COGNITION AND BEHAVIORAL ECONOMICS I

Chair: Tomer Perry (Stanford University)

Cognition and Governance Structure

George Hendrikse (Erasmus University Rotterdam)

Li Feng (Swedish University of Agricultural Sciences)

In Dubio Pro Reo. A Behavioral Theory

Antonio Nicita (University of Siena and EUI)

Expanding the Concept of Bounded Rationality in TCE: Incorporating Interpretive
Uncertainty in Governance Choice

Kyle Mayer (University of Southern California)

Libby Weber (UC Irvine)

Room 217

PANEL 3: LAW AND LEGAL INSTITUTIONS I

Chair: Gillian Hadfield (USC)

Judicial Legitimacy: The Public Perception of the Courts as the Least Political Branch

John Drobak (Washington University)

Judicial Discretion and Civil Procedure: The Effect of Ideology on Rule 12(b)(6)

Motions after Twombly and Iqbal

John De Figueiredo (Duke University)

Kevin Heilenday (Duke University)

Confidence in Judicial Institutions: An Empirical Approach

Ludvine Roussey (University of Paris West Nanterre La Défense)

Bruno Deffains (University of Paris II Pantheon Assas)

Law As Byproduct: Theories of Private Law Production

Larry Ribstein (University of Illinois)

Bruce H. Kobayashi (George Mason University School of Law)

Room 107

PANEL 4: CONTRACTING I

Chair: Maria Alessandra Rossi (University of Siena)

Relational Contract and Endogenous Contractual Incompleteness. Experimental
Evidences

Jean Beuve (IAE University of Paris 1)

Claudine Desrieux (ERMES - University of Paris 2)

Regulative, Normative and Cognitive Institutional Supports for Relational
Contracting in Civil Infrastructure Projects

Witold Henisz (The Wharton School, University of Pennsylvania)

Raymond Levitt (Stanford University)

A Theory of Bargaining Costs and Price Terms in the Absence of

Specific Investments

Giorgio Zanarone (CUNEF)

Desmond Lo (Santa Clara University)

Room 303

PANEL 5: PUBLIC SECTOR ORGANIZATION AND PERFORMANCE II

Chair: Eric Brousseau (University Paris Ouest)

Why Do U.S. States Adopt Public-Private Partnership Enabling Legislation?

Benjamin Wagner (Cornell University)

Rick Geddes (Cornell University)

Industrial Policy: Opportunity to Innovate with Responsibility

Rafaela Carvalho (Fundação Getulio Vargas)

Antônio Porto (Fundação Getulio Vargas)

License to Govern: The Institution of Agricultural Policy Making in Norway

Klaus Mittenzwei (Norwegian Agricultural Economics Research Institute)

Frode Veggeland (NILF, Oslo)

David S. Bullock (University of Illinois)

Klaus Salhofer (University of Munich)

Room 30

PANEL 6: THEORY OF THE FIRM/IO II: GOVERNANCE STRUCTURES

Chair: Ricard Gil (UC Santa Cruz)

The Lesser Evil: Involuntary Governance Choices in the Electricity Industry

Albert Jolink (University of Amsterdam)

Eva Nietsen (Utrecht University)

Balancing Power and the Unintended Governance Structure in the Dutch Electricity Industry

Eva Nietsen (Utrecht University) and Albert Jolink (Rotterdam School of Management)

Brokers as a governance structure? Evidence from the French Imports Industry of Fresh Produce

Elodie Rouvière (Agroparistech)

Hierarchical Structures and Dynamic Incentives

Dongsoo Shin (Santa Clara University)

Roland Strausz (Humboldt University Berlin)

Room 203

PANEL 7: VIOLENCE I: POLITICAL AND ECONOMIC ORDER IN THE SHADOW OF VIOLENCE

Chair: Douglass North (Washington University)

In the Shadow of Violence: The Problem of Development in Limited Access Societies

Steven Webb (World Bank)

Douglass North (Washington University (St Louis))

John Wallis (University of Maryland)

Barry R. Weingast (Stanford University)

Alberto Diaz-Cayeros (University of California San Diego)

Gabriella Montinola (University of California Davis)

Jong-Sung You (University of California San Diego)

Entrenched Insiders: Limited Access Order in Mexico

Alberto Diaz-Cayeros (University of California San Diego)

Limited Access Orders: The Philippines

Gabriella Montinola (University of California Davis)

Transition from a Limited Access Order to an Open Access Order: The Case Study of South Korea

Jong-Sung You (University of California San Diego)

12:15-1:30pm Lunch – Dorhmann Grove

1:45-3:15pm Session #3 – History Corner

Room 219 PANEL 1: VIOLENCE II: FIRMS AND CRIMINALS

Chair: Peter Lorentzen (UC Berkeley)

Corruption in Procurement and Shadow Campaign Financing: Evidence from Russia

Ekaterina Zhuravskaya (Paris School of Economics and New Economic School)

Maxim Mironov (IE Business School, Madrid)

Why Do Similar Reforms Produce Dissimilar Outcomes? Privatization

Effectiveness in the Shadow of Ukraine's Orange Revolution

Scott Gehlbach (UW Madison and John S. Earle, George Mason University, CEU)

John S. Earle (George Mason University)

Incumbents and Criminals in the Indian National Legislature

Toke Adit (Cambridge University)

Miriam A. Golden (University of California, Los Angeles)

Devesh Tiwari (University of California, San Diego)

Room 13 PANEL 2: NORMS, CUSTOM, CULTURE II

Chair: Pauline Grosjean

Incentives versus Culture? Why turnover intention differs across European welfare regimes

Janine Bernhardt (University of Trier)

Industrial Clusters, Personalized Exchange and Construction of Economic Institutions

Victor Nee (Cornell University)

Sonja Opper (Jund University)

Parasitical Cultures and the Origins of Institutions

Robbert Maseland (University of Groningen)

Room 217 PANEL 3: LAW AND LEGAL INSTITUTIONS II

Chair: Henry Smith (Harvard University)

What is Law? A Coordination Account of the Characteristics of Legal Order

Gillian Hadfield (USC)

Barry R. Weingast (Stanford University)

Prosecution Associations in Industrial Revolution England: Private Providers of Public Goods?

Mark Koyama (University of York)

On the Evolution of Collective Enforcement Institutions: Communities and Courts

Scott Masten (University of Michigan) and Jens Prüfer (Tilburg University)

Room 107

PANEL 4: CONTRACTING II

Chair: Yi Zhang (Singapore Management University)

Gathering Information before Signing a Contract: Experimental Evidence

Eva Hoppe (University of Cologne)

Patrick W. Schmitz (University of Cologne)

Institutional Design and Market Efficiency: Evidence from the New York Stock Exchange IPO

Jennifer Kuan (Stanford University)

Endogenous Transaction Cost, Specialization, and Strategic Alliance

Yi Zhang (Singapore Management University)

Juyan Zhang (Southwestern University of Finance and Economics)

To Allot or Not To Allot? Managing Public Services in Europe

Julie de Brux (Sorbonne Business School)

Claudine Desrieux (University Paris II Pantheon Assas)

Room 303

PANEL 5: PUBLIC SECTOR ORGANIZATION AND PERFORMANCE III: POLITICS

Chair: Rikhil Bhavnani (Princeton University)

Are Natural Resources Cursed? An Investigation of the Dynamic Effects of Mineral Fuels Exports on Governance and Competition

Mariana Iootty (World Bank)

Donato De Rosa (World Bank)

Trade, Taxes, and Terroir

Noel Johnson (George Mason University)

Raphael Franck (Bar Ilan University)

John Nye (George Mason University)

Inequality, Development, and the Stability of Democracy -- Lipset and Three Critical Junctures in German History

Florian Jung (University of St. Gallen)

Uwe Sunde (University of St. Gallen)

Income and Democracy: Revisiting the Evidence

Cristian Bartolucci (Collegio Carlo Alberto)

Enrique Moral-Benito (Bank of Spain)

Room 30

PANEL 6: THEORY OF THE FIRM/ IO III: BUSINESS GOVERNMENT INTERACTION

Chair: Markus Lang (University of Zurich)

Industrial associations as a channel of business-government interactions in imperfect institutional environment: the Russian case

Andrei Yakovlev (Higher School of Economics)

Andrey Govorun (Higher School of Economics)

Institutional Environment, Public-Private Hybrid strategy, and Entrepreneurial

Investment: Evidence from China's Transition Economy

Wubiao Zhou (Nanyang Technological University)

Sticking to the Rules or Shaping Them - Corporations between Market- and Non-Market Orientation

Albrecht Söllner (Europa-Universität Viadrina, Frankfurt (Oder))

Jan Siedentopp (Federal Ministry of Economics, Germany)

Nonmarket Strategy for Corporate Mergers and Acquisitions

Richard Vanden Bergh (University of Vermont)

Guy Holburn (University of Western Ontario)

Room 203 PANEL 7: TRANSITION AND DEVELOPING ECONOMIES II

Chair: Valentin Seidler (University of Vienna)

Bridging or Bonding: Economic Payoff to Social Capital, with an Application to Russia

Leonid Polishchuk (Higher School of Economics, Moscow)

Rinat Menyashev (Higher School of Economics, Moscow)

Trade and income: using civil wars in transit countries as external shocks on trade

Mathieu Couttenier (Paris 1 Sorbonne – PSE)

Vincent Vicard (Banque de France)

How the East was Lost: Institutions, Persistence and Reversal of Fortune in 16th Century Portuguese Empire in Asia

Bernardo Mueller (University of Brasilia)

3:15-3:45pm Refreshments – Citrus Courtyard

3:45-5:15pm Session #4 – History Corner

Room 219 PANEL 1: PUBLIC SECTOR II: INSTITUTIONS AND POLICIES

Chair: John Hatfield (Stanford University)

Private Entrepreneurs in Public Services: a Longitudinal Examination of Outsourcing and Statization of Prisons

Sandro Cabral (Federal University of Bahia)

Sergio Lazzarini (Insper)

Paulo Furquim de Azevedo (FGV-SP)

The Impact of the Institutional Environment on Irrigation Practices: Econometric Analysis Based on Farming in Charente-Maritime, France

Ornelia Boutry (CRIEF-TEIR University of Poitiers)

Olivier Bouba-Olga (CRIEF-TEIR University of Poitiers)

Public Provisioning of Telecommunication Networks – Historical Case Studies and Application to Broadband Development

Fabian Kirsch (Technische Universität Berlin)

Collective Action Through Marketing Boards: An Efficient Hybrid Governance?

Annie Royer (Laval University, Québec, Canada)

Claude Ménard (University Paris 1)

Daniel-Mercier Gouin, (Laval University)

Room 13 PANEL 2: NORMS, CUSTOM, AND CULTURE III

Chair: Maria Lissowska (Warsaw School of Economics)

The Scope of Open Licences in Cultural Contents Production and Distribution

Massimiliano Gambardella (University Paris Ouest)

Property Law Culture: Public Law, Private Preferences & the Psychology of Expropriation

Cherie Metcalf (Queen's University)

A History of Violence: The 'Culture of Honor' as a Determinant of Homicide in the US South

Pauline Grosjean (University of San Francisco)

How Overlap in Informal Institutions Affects International Economic Relations

Robbert Maseland (University of Groningen)

Room 217

PANEL 3: PROPERTY RIGHTS II

Chair: *John De Figueiredo (Duke University)*

Legal "Closing" Opinions as Evidence of the Role of Corporate Registries

Benito Arruñada (Pompeu Fabra University)

Carlos A. Manzanares (Vanderbilt University)

An Economic Analysis of Civil versus Common Law Property

Henry Smith (Harvard University)

Yun-chien Chang (Institutum Iurisprudentiae, Academia Sinica)

Property as a Legal Construct (or, Why Philosophers, Social Scientists, and Lawyers Think Differently about Property Rights)

Amnon Lehavi (Interdisciplinary Center (IDC) Herzliya)

Strategic Spillovers

Daniel Kelly (Notre Dame)

Room 107

PANEL 4: CONTRACTING III

Chair: *Desmond Lo (Santa Clara University)*

Appropriability and incentives with complementary innovations

Maria Alessandra Rossi (University of Siena)

Massimo D'Antoni (University of Siena)

Analyzing inter-firm relationships: the knowledge perspective

Roberta Souza (University of São Paulo)

Maria Sylvia M. Saes (University of São Paulo)

Vivian -Lara S. Silva (University of São Paulo)

Paula S. B. Schnaider, (University of São Paulo)

The 'Fundamental Transformation' Reconsidered: Dixit vs. Williamson

Massimiliano Vatiro (University of Lugano)

Antonio Nicita (University of Siena, and EUI)

Contracting Officer Workload and Contractual Terms

Patrick Warren (Clemson)

Room 303

PANEL 5: PUBLIC SECTOR ORGANIZATION AND PERFORMANCE IV: POLITICS

Chair: *Mariana Loopty (World Bank)*

Dynamic Collective Choice with Endogenous Status Quo

Antoine Loeper (Northwestern University)

Wiola DZIUDA (MEDS, Kellogg, Northwestern)

Is Bigger Better? Firm Size and Governmental Influence

Jeffrey Macher (Georgetown University)

John W. Mayo (Georgetown University)

Ethnic Concentration and Public Goods Provision: a Study of Spatial Patterns and

Streetlight Imagery
Christopher Paik (Princeton University)

Room 30

PANEL 6: THEORY OF THE FIRM/ IO IV

Chair: Dongsoo Shin (Santa Clara University)

Blinded by the Light: Ownership, Structure and Incentivization Transparency

Robert Eberhart (Stanford University)

Michael Gucwa (Stanford University)

Competition, Governance and Relationship-Specific Investments: Theory and Implications for Strategy

Nan Jia (University of Southern California)

Incentive Effects of Bonus Taxes

Markus Lang (University of Zurich)

Helmut M. Dietl (University of Zurich)

Martin Grossmann (University of Zurich)

Simon Wey (University of Zurich)

Entrepreneurship: A Transaction Cost Economics Perspective

Oliver Williamson (UC Berkeley)

Room 203

PANEL 7: TRANSITION AND DEVELOPING ECONOMICS III: POLITICAL ECONOMY OF CHINA'S TRANSITION

Chair: Mary Shirley (Ronald Coase Institute)

Discussants: Kenneth Arrow (Stanford University) and Douglass North (Washington University)

Flying Land: Intergovernmental Cooperation in Local Economic Development in China

Meina Cai (University of Wisconsin, Madison)

From a Revolutionary Party to Homo Economicus: The Communist Party's Embrace of China's Monopolistic Sectors

Yunzhi Hu (Peking University)

Yang Yao (Peking University)

Do Village Elections in China Select Better Qualified Leaders? Meritocratic Selection in China's Grassroots Democracy

Mi Luo (Peking University)

Village Elections, Communist Party Oversight and Public Spending in Rural China

Ben Zou (University of Maryland)

5:30-6:30pm Keynote Speaker – Annenberg Auditorium, Cummings Art Building

Rules, innovation, and growth in the Greek world, 800-300 BCE

Josiah Ober (Stanford University)

6:30-7:00pm Cocktails – Annenberg Courtyard

Open Evening – please see downtown maps for restaurants

Saturday, June 18, 2011

8:15am Coffee – Citrus Courtyard

8:45-10:15am Session #5 – History Corner

Room 219 PANEL 1: VIOLENCE III: INSTITUTIONS

Chair: Steven Webb (World Bank)

Patchwork Para-militarism? Social and Economic Organization in the Ulster Volunteer Force before 1918

Graham Brownlow (Queen's University, Belfast)

Tim Bowman (University of Kent)

Lost in Transition? How Civil War Violence Can Impair the Foundations for Market Development - The Case of Tajikistan

Alessandra Cassar (University of San Francisco)

Pauline Grosjean (University of San Francisco)

Sam Whitt (Fullbright Scholar, University of Pristina, Kosovo)

Frontier Violence: Property Rights, Commons Management Costs and Distributive Conflict

Jean Daudelin (Carleton University)

Conflict Trap or State Building? International Wars, Civil Conflicts and Social and Political Preferences

Pauline Grosjean (University of San Francisco)

Room 13 PANEL 2: CORRUPTION

Chair: Jens Prüfer (Tilburg University)

On the Link Between Government Ideology and Corruption in the Public Sector

Zohal Hessami (University of Konstanz)

Resource Windfall and Corruption: Evidence from Peru

Stanislao Maldonado (University of California, Berkeley)

Intermediaries in corruption: An experiment

Danila Serra (Florida State University)

Mikhail Drugov (Carlos III de Madrid)

John Hamman (Florida State University)

Fraudulent Democracy? An Analysis of Argentina's Infamous Decade using Supervised Machine Learning

Sebastian Saiegh (UCSD)

Francisco Cantu (UCSD)

Room 217 PANEL 3: PUBLIC SECTOR III: REGULATION

Chair: Simon Porcher (IAE, Paris 1 Panthéon-Sorbonne)

A New Institutional Economics Approach to Government Regulation

Tamer Çetin (Yildiz Technical University)

Fuat Oğuz (Baskent University)

Is Regulation by Milestones Efficiency Enhancing? - An Experimental Study of Environmental Protection

Hannes Koppel (Max Planck Institute of Economics)

Andreas Freytag (Friedrich Schiller University Jena)

Werner Güth (Max Planck Institute of Economics)

Leo Wangler (Friedrich Schiller University Jena)

Executive Pay Regulation: What Regulators, Shareholders, and Managers Can Learn

from Major Sports Leagues

Markus Lang (University of Zurich)

Helmut Dietl (University of Zurich)

Tobias Duschl (University of Zurich)

Law & Economics Perspectives on Electricity Regulation

Yannick Perez (European University Institute)

Adrien De HAUTECLOQUE (EUI)

Room 107

PANEL 4: PROPERTY RIGHTS III

Chair: Leonid Polishchuk (Higher School of Economics, Moscow)

Property Rights, Resource Access & Long Run Growth

Cherie Metcalf (Queen's University)

Ian Keay (Queen's University, Economics Department)

Specificity of Control: The Case of Mexico's Ejido Reform

Paul Dower (New Economic School)

Tobias Pfutze (Oberlin College)

Who Sells Land? A Study in Rural Vietnam

Gwendoline Promsopha (Université Paris West La Defense)

Room 303

PANEL 5: PUBLIC SECTOR ORGANIZATION AND PERFORMANCE V: FISCAL FEDERALISM

Chair: Ekaterina Zhuravskaya (Paris School of Economics and New Economic School)

Size matters: An Index on Regulation and Public Sector at Decentralized Levels of Government

Rocio Albert (Universidad Complutense de Madrid)

Rogelio Biazzi (Universidad Complutense de Madrid)

Francisco Cabrillo (Universidad Complutense de Madrid)

The Economics of Multi-level Governance: on the Benefits of Overlapping Jurisdictions

Eric Brousseau (University Paris Ouest)

Emmanuel Raynaud (INRA SADAPT & CES (U. Paris I))

Fiscal Effects of Municipal Amalgamation

Benedikt Fritz (University of Freiburg)

Federal Competition and Economic Growth

John Hatfield (Stanford University)

Katrina Kosec (Stanford University)

Room 30

PANEL 6: THEORY OF THE FIRM/ IO V

Chair: Witold Henisz (University of Pennsylvania)

Child Labor and the Global Cocoa Industry's Adoption of Certification: A

Comparative Institutional Analysis of Responses to Advocacy Attacks

Alexandra Clark (Massey University)

Female Salaries and Careers in British Banking, 1915-41

Andrew Seltzer (Royal Holloway, University of London)

Product Form Choice: Selling Systems Versus Components in Industrial Markets

Mrinal Ghosh (University of Arizona)

Shantanu Dutta (University of Southern California)

Kellilynn M. Frias (University of Arizona)

Room 203

PANEL 7: POLITICAL STABILITY AND POLITICAL CHANGE

Chair: Noel Johnson (George Mason University)

The Feudal Revolution and Europe's Rise: Institutional Divergence in the Christian and Muslim Worlds Before 1500 CE

Lisa Blaydes (Stanford University)

Eric Chaney (Harvard University)

Democracy's Dimensions: Implications & A Case Study

Roger Betancourt (University of Maryland)

Did the Great Depression Helped Cause Decolonization: Evidence from India's Independence Struggle

Rikhil Bhavnani (Princeton University)

Saumitra Jha (Stanford University)

10:15-10:45pm Refreshments – Citrus Courtyard

10:45-12:15pm Session #6 – History Corner

Room 219 PANEL 1: THEORETICAL ISSUES IN THE NIE

Chair: Peter Murrell (University of Maryland)

Toward a "Choice Cost Economics": A Positive and Generalized Model of Rational Choice for Institutional Economics

Kevin Lyons (Sierra Nevada College)

German "Ordnungstheorie" From the Perspective of the New Institutional Economics

Rudolf Richter (University of Saarland, Germany)

Transaction costs, embeddedness and the ex ante distribution of quasi-rent

Maria Sylvia Saes (University of São Paulo)

Bruno V. Miranda (University of São Paulo)

The Institutional Microeconomics of Positional Goods

Massimiliano Vatiello (University of Lugano)

Room 13 PANEL 2: COGNITION AND BEHAVIORAL ECONOMICS II

Chair: George Hendrikse (Erasmus University Rotterdam)

On The Role Of Emotions In Games

Peter Kulasza (University of Hamburg)

Picking the Right Players: Applying the Perceptive Interpretation of Game Theory to Rational Choice Institutionalism

Tomer Perry (Stanford University)

Incentives, Opportunism and Behavioral Uncertainty in Electricity Industries

Eva Niesten (Utrecht University)

Albert Jolink (Rotterdam School of Management, Erasmus University)

Room 217 PANEL 3: LAW AND LEGAL INSTITUTIONS III: DEVELOPING COUNTRIES

Chair: John Drobak (Washington University)

Judges, Courts and Economic Development: the Impact of Judicial Human Capital on the Efficiency and Accuracy of the Court System

Gwendolyn Ball (Bradley University/Univ. of Illinois)

Jay P. Kesan (University of Illinois)

Neither Robin Hood nor King John: Testing the Anti-creditor and Anti-Debtor Bias in Brazilian Judges

Luciana Yeung (Insper Instituto de Ensino e Pesquisa)

Paulo Furquim de Azevedo (EESP-FGV, São Paulo)

Brazilian Supreme Court and the Rule of Law construction: Building the Legislative Quality Index (LQI)

Leon Barbosa (Federal University of Pernambuco and Legislative Studies Center at Federal Univ. of Minas Gerais)

Jose Mario Wanderley Gomes Neto (UFPE & UNICAP)

Dalson Britto Figueiredo Filho (UFPE)

Openness and Rigidity of Islamic Law: Jurists' motives of Change within the Islamic Legal System

Hania Abou al-shamat (University of Florida)

Room 107

PANEL 4: PROPERTY RIGHTS IV

Chair: Paul Dower (New Economic School)

Economic Governance of Property Rights: A Comparative Analysis on the Collection of Royalties in Genetically Modified Soybean Seeds

Guilherme Monteiro (Insper Institute of Education and Research)

Decio Zylbersztajn (University of São Paulo)

Right-to-carry Laws, Stand-your-ground Laws, and Justifiable Homicides

Ivan Ribeiro (University of São Paulo)

John J. Donohue (Stanford Law School)

Toward an Economic Theory of Property in Information

Henry Smith (Harvard)

Room 303

PANEL 5: PUBLIC SECTOR ORGANIZATION AND PERFORMANCE VI: THE NIE OF WATER

Chair: Christopher Paik (Princeton University)

Public-Private Partnerships and Opportunism: New Empirical Evidence in the French Water Industry

Freddy Huet (University of Nice)

Simon Porcher (IAE of Paris)

Political vs managerial control and public service prices: Evidence from Austrian water utilities

Michael Klien (WU Vienna University of Economics and Business)

Efficiency in Public & Private French Water Industry: Prospects for Benchmarking

Simon Porcher (IAE, Paris 1 Panthéon-Sorbonne)

Aude Le Lannier (IAE Paris)

What Motivates Organizational Changes: An Empirical Analysis in the French Water Industry

Stéphane Saussier (IAE de PARIS / Sorbonne Business School)

Eshien Chong, (ADIS - U. Paris 11)

Brian Silverman, (Rotman Business School, U. of Toronto)

Room 30

PANEL 6: THEORY OF THE FIRM/ IO VI

Chair: Mrinal Ghosh (University of Arizona)

The case for a trusteeship approach to corporate governance

Giuseppe Danese (Simon Fraser University)

Regulatory Externalities as a Driver of Corporate Environmental Performance

Adam Fremeth (University of Western Ontario)

J. Myles Shaver (University of Minnesota)

Spinning Gold: The Financial Returns to External Stakeholder Engagement

Witold Henisz (The Wharton School, University of Pennsylvania)

Sinziana Dorobantu (The Wharton School, University of Pennsylvania)

Lite Nartey (The Wharton School, University of Pennsylvania)

Private Interest Based Multilateral Loans

Julien Reynaud (Université Paris 1)

Julien Vauday (CNRS - Université Paris 13)

Room 203

PANEL 7: The Institutional Revolution in Ancient History

Chair: Barry R. Weingast (Stanford University)

Economic growth and state capacity in the ancient world: the limits of institutionalism

Ian Morris (Stanford University)

Institutions, Networks, and the Persistence of Athenian Democracy

Josiah Ober (Stanford University)

How Tyranny Paved the Way to Wealth and Democracy: The Democratic Transition in Ancient Greece

Robert K. Fleck (Montana State University)

F. Andrew Hanssen (Clemson University)

Non-democratic political institutions in ancient Greece: The world of oligarchies

Matthew Simonton (Stanford University)

Room 305

PANEL 8: CONTRACTING IV

Chair: Peter Klein (University of Missouri)

Does Vertical Integration Decrease Prices? Evidence from the Paramount Antitrust Case of 1948

Ricard Gil (UC Santa Cruz)

Risky Business: Uncertain Access to Specialized Complementary Assets, Vertical Integration, and the Commercial Performance of New Products

Venkat Kuppaswamy (Harvard Business School)

When to Sell Your Idea: Theory and Evidence from the Movie Industry

Hong Luo (NYU Stern)

Markets, States, and Policy-Making : Bankruptcy Law Vs. the Lender of Last Resort

Eric Brousseau (University of Paris & EUI)
Jérôme Sgard (Sciences-Po)

12:30-2:15pm Business Lunch – Munger Building, Law School, Paul Brest Hall

2:15-3:15pm Keynote Speaker – Munger Building, Law School, Paul Brest Hall

Where's the party? Collective action and development
Phillip Keefer (World Bank)

4:00-5:30pm Session #7 – History Corner

Room 219 PANEL 1: NEW (INSTITUTIONAL) ECONOMIC HISTORY II

Chair: Dean Williamson (US Department of Justice)

The Coevolution of Economic and Political Development from Monarchy to Democracy

Fali Huang (Singapore Management University)

German Jewish Émigrés and U.S. Innovation

Petra Moser (Stanford University)

Alessandra Voena (Stanford University)

Fabian Waldinger (Warwick)

The Empire Strikes Coins: Islamic Conquest, Iconoclasm and currency Debasement in Bizantium 650-900 AD

Athanassios Pitsoulis (Brandenburg University of Technology Cottbus)

Thushyanthan Baskaran (Gothenburg Centre of Globalization and Development)

State Corporatism and Democratic Industrial Relations in Spain 1926-1935: a Reappraisal

Marc Prat Sabartes (Universitat de Barcelona and UC Berkeley (VS))

Oscar Molina (Universitat Autònoma de Barcelona)

Room 13 PANEL 2: FINANCIAL MARKETS

Chair: Mathieu Couttenier (Paris 1 Sorbonne – PSE)

Insurance for Financial Crisis?

Klaus Heine (Erasmus University Rotterdam)

Michael Faure (Erasmus University Rotterdam)

Entrepreneurial Finance and Performance: A Transaction Cost Economics Approach

Robert Seamans (NYU Stern School of Business)

Alicia Robb (Ewing Marion Kauffman Foundation)

Cheap Credit and Incentives in Financial Institutions: the Case of Global Microfinance

Gabriel Natividad (New York University)

Mark Garmaise (UCLA)

Financial Literacy in View of the Financial Crisis: Evidence from Russia

Georgios Panos (University of Essex)

Leora Klapper (The World Bank)
Annamaria Lusardi (Dartmouth College)

Room 217 **PANEL 3: PUBLIC SECTOR IV: REGULATION**

Chair: Steve Maser (Willamette University)

A Risk Based Approach to the Problem of Credible Commitment in Public,
Private, Partnership: The Case of Vietnam

Eduardo Araral (National University of Singapore)

Partisan Policies, Fiscal Constraints, and the Growth of Regulation

Noel D. Johnson (George Mason University)

Matthew Mitchell (Mercatus Center)

Steven Yamarik (California State University - Long Beach)

Is a Public Regulation of Food Price Volatility Feasible in Africa? An Arch Approach in
Kenya

Elodie Maitredhotel (CIRAD)

Tristan Le Cotty (CIRAD)

Regulation, Innovation and Productivity

Juan Santalo (IE Business School)

Francisco Marcos (IE Law School)

Room 107 **PANEL 4: CONTRACTING V**

Chair: Patrick Warren (Clemson University)

Delegation and Pay-for-Performance: Evidence from Industrial Sales Force

Desmond Lo (Santa Clara University)

Mrinal Ghosh, (University of Arizona)

Francine Lafontaine (University of Michigan)

Governance of Research Collaborations: An Application to Biopharmaceutical
Industry

Natalia Lyarskaya (University of Paris West)

Counter-Incentives in Incomplete Contracts

Raphael Soubeyran (INRA)

Laure Athias (IDHEAP, University of Lausanne)

Room 303 **PANEL 5: PUBLIC SECTOR ORGANIZATION AND PERFORMANCE VII: DEMOCRACIES vs.
AUTOCRACIES**

Chair: Stephane Saussier (IAE de PARIS/ Sorbonne Business School)

Promises, Promises: Vote-Buying, Institutionalize Political Parties and Political Budget
Cycles

Philip Keefer (The World Bank)

Marek Hanusch (Overseas Development Institute)

Government Spending and Re-election: Quasi-experimental Evidence from
Brazilian Municipalities

Kevin Morrison (Cornell University)

Stephan Litschig (Universitat Pompeu Fabra)

Transparent Authoritarianism? An Analysis of Political and Economic Barriers to Greater Government Transparency in China

Peter Lorentzen (UC Berkeley)

Pierre Landry (University of Pittsburgh)

John Yasuda (UC Berkeley)

Room 30

PANEL 6: THEORY OF THE FIRM/ IO VII

Chair: Claude Menard (Université de Paris (Panthéon-Sorbonne))

The Greenwashing Machine: Is CSR More Than Communication?

Julien Vauday (CNRS - Université Paris 13)

Remi Brazillier (Université d'Orléans)

Philanthropy, CSR and NGOs' Activism

Sophie Hatte (Université Paris 1)

The Shadow of Hierarchy - How to Sample a Hidden Population of Former Employees?

Danny Pajak (European University Viadrina Frankfurt (Oder))

Room 203

PANEL 7: TRANSITION AND DEVELOPING ECONOMIES IV

Chair: Sandro Cabral (Federal U. of Bahia)

Innovation and Learning During the Crisis: Evidence from Firm Level Data for Eastern European Countries

Paulo Correa (World Bank)

Mariana Iooty (World Bank)

Does Agriculture Play Any Role in Poverty Alleviation in Pakistan?

Adiqa Kiani (Federa Urdu University, Islamabad)

Media and Economic Development – Sub Saharan Africa

Sanjukta Roy (World Bank)

Michael Behrman (Columbia University)

6:00-9:00pm Gala Dinner – Cantor Center for the Arts, Rodin Sculpture Garden