

# 21<sup>st</sup> ANNUAL CONFERENCE SOCIETY FOR INSTITUTIONAL & ORGANIZATIONAL ECONOMICS

June 23rd-25th, 2017  
New York, NY



Dear Fellow SIOE Members:

Welcome to Columbia University and the 21st Annual Meeting of the Society for Institutional and Organizational Economics. We have a wonderful set of contributors from our international community presenting recent advances in institutional and organizational economics in many disciplines, including economics, political science, sociology, management, history, and law. I would like to thank my fellow members of the Program Committee who have done an amazing job to select 248 papers that will be presented in 67 parallel sessions.

We are happy and excited to have Matt Jackson and Duncan Watts to deliver keynote talks. Matt is the leading economist working on the economics of networks, a subject of increasing importance in this interconnected world. Duncan is a sociologist at Microsoft Research and Cornell doing innovative and important work on inequality and information dynamics in social networks. Given that the core of an organization is a social network, this work is of vital importance for understanding the evolution of institutions in the modern world.

We are also fortunate to have a special panel with Oliver Hart and Bengt Holmström, winners of this year's Nobel Prize in Economic Sciences for their groundbreaking work on contract theory. They will engage in a discussion with Francine Lafontaine and Robert Gibbons on the implications of their work for the study of institutional and organizational economics.

Finally, I am very grateful for the support of a number of units at Columbia University – the Program for Economic Research (PER), the Institute for Social and Economic Research and Policy (ISERP), Columbia Business School, Columbia Law School, and the School of International and Public Affairs (SIPA). In particular, the conference would not have been possible without the fantastic administrative support from the Center on Global Economic Governance (CGEG) in the School of International and Public Affairs.

I am looking forward to seeing you at SIOE 2017!

Sincerely,

A handwritten signature in cursive script that reads "Bentley".

W Bentley MacLeod, Chair SIOE 2017

## About SIOE

### Mission statement

The Society for Institutional and Organizational Economics (formerly known as the International Society for the New Institutional Economics) promotes rigorous theoretical and empirical investigation of the nature, behavior, and governance of organizations and institutions using approaches drawn from economics, organization theory, law, political science, and other social sciences. The Society makes a special effort to encourage participation from scholars from around the world.

### **Officers 2016 -17:**

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### **Organizing Committee:**

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## Keynote Session Speakers

**Robert Gibbons** is Sloan Distinguished Professor of Management at MIT's Sloan School of Management and Professor in MIT's Department of Economics. His research and teaching concern the design and performance of organized activities, especially "relational contracts" (informal agreements so rooted in the parties' circumstances that they cannot be adjudicated by courts). Organized activities may occur not only within firms, but also between firms (e.g., supply relationships, alliances, joint ventures) or beyond firms (e.g., hospitals, schools, government agencies). His teaching has won awards in both the Sloan School and the Economics Department. Since 2002, Gibbons has been co-principal investigator of MIT Sloan's Program on Innovation in Markets and Organizations, whose mission is to "Change the world, by changing management, by changing management education, by changing the research that affects management education." He is the founding director of the working group in organizational economics and the National Bureau of Economic Research and a member of the American Academy of Arts and Sciences, and he was co-editor (with John Roberts) of *The Handbook of Organizational Economics* (Princeton University Press, 2013) and a board member of the Citicorp Behavioral Science Research Council and of the Center for Advanced Study in the Behavioral Sciences.

**Sergei Guriev** is Professor of Economics at Sciences Po, Paris (currently on leave), and the Chief Economist at the European Bank for Reconstruction and Development, London. Guriev received his Dr. Sc. (habilitation degree) in Economics (2002) and PhD in Applied Math from the Russian Academy of Science (1994), and M.Sc. Summa Cum Laude from the Moscow Institute of Physics in Technology (1993). In 1997-98, Guriev visited the Department of Economics at M.I.T. for a one-year post-doctoral placement, and in 2003-2004, the Department of Economics at Princeton University as a Visiting Assistant Professor. In 2004-13, Guriev was a tenured professor of economics and rector of the New Economic School in Moscow. He is a Research Fellow at the Center for Economic Policy Research (London), and the President of the Society for the Institutional and Organizational Economics. Guriev's research interests include contract theory, corporate governance, political economics and labor mobility, and he has published in international refereed journals including *American Economic Review*, *Review of Economic Studies*, *Journal of European Economic Association*, *Journal of Economic Perspectives*, *Economic Journal*, and *American Political Science Review*.

**Oliver Hart** is currently the Andrew E. Furer Professor of Economics at Harvard University, where he has taught since 1993. Hart works mainly on contract theory, the theory of the firm, corporate finance, and law and economics. His research centers on the roles that ownership structure and contractual arrangements play in the governance and boundaries of corporations. He has published a book (*Firms, Contracts, and Financial Structure*, Oxford University Press, 1995) and numerous journal articles. He has used his theoretical work on firms in two legal cases as a government expert (*Black and Decker v. U.S.A.* and *WFC Holdings Corp. (Wells Fargo) v. U.S.A.*). He is the 2016 co-recipient of the Sveriges Riksbank Prize in Economic Sciences in Memory of Alfred Nobel, a Fellow of the Econometric Society, the American Academy of Arts and Sciences, the British Academy, and the American Finance Association, a member of the National Academy of Sciences, and has several honorary degrees. He has been president of the American Law and Economics Association and a vice president of the American Economic Association.

**Bengt Robert Holmström** is the Paul A. Samuelson Professor of Economics at Massachusetts Institute of Technology. He holds a joint appointment with MIT's Sloan School of Management. He is an elected fellow of the American Academy of Arts and Sciences, the Econometric Society and the American Finance Association, and an elected foreign member of the Royal Swedish Academy of Sciences and the Finnish Academy of Sciences and Letters. He is a research associate of the National Bureau of Economic Research (corporate finance). In 2011 he served as President of the Econometric Society. Holmström is a microeconomic theorist, best known for his research on the theory of contracting and incentives especially as applied to the theory of the firm, to corporate governance and to liquidity problems in financial crises. He received his doctoral degree from Stanford University in 1978. He was awarded the Banque de France-TSE Senior Prize in Monetary Economics and Finance in 2012, the Stephen A. Ross Prize in Financial Economics and the Chicago Mercantile Exchange – MSRI Prize for Innovative Quantitative Applications in 2013, the Distinguished CES Fellow award from CESifo, Munich, and the Sveriges Riksbank Prize in Economic Sciences in Memory of Alfred Nobel in 2016.

**Matthew O. Jackson** is the William D. Eberle Professor of Economics at Stanford University and an external faculty member of the Santa Fe Institute and a senior fellow of CIFAR. He received his PhD from Stanford in 1988. Jackson's research interests include game theory, microeconomic theory, and the study of social and economic networks, on which he has published many articles and the book *Social and Economic Networks*. He also teaches an online course on networks and co-teaches two others on game theory. Jackson is a Member of the National Academy of Sciences, a Fellow of the American Academy of Arts and Sciences, a Fellow of the Econometric Society, and an Economic Theory Fellow, and his other honors include the von Neumann Award, a Guggenheim Fellowship, and the Social Choice and Welfare Prize.

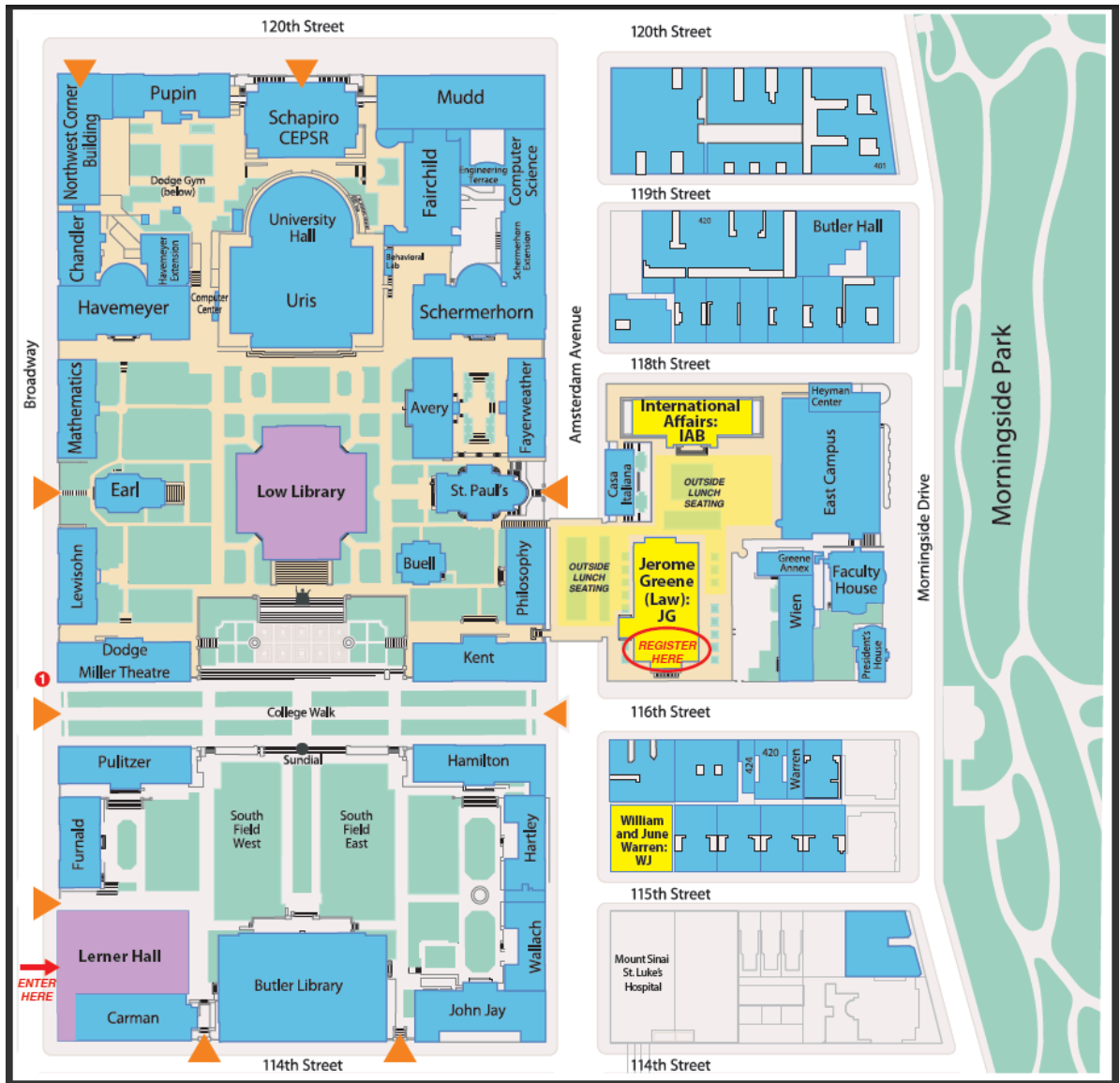
**Francine Lafontaine** is the Senior Associate Dean for Faculty and Research and the William Davidson Professor of Business Economics and Public Policy at the Ross School of Business at the University of Michigan. She is also Professor of Economics (courtesy) at the University of Michigan's Department of Economics. Her areas of interest are in the field of Industrial Organization, with a special focus on vertical relationships, including franchising and other forms of inter-firm contracting, and related antitrust issues. Her research is mostly concerned with the application of advances in contract theory to the analysis of organizational issues in the vertical chain, especially into distribution. She also considers the effect of contracting practices on firm performance, as well as issues surrounding business creation and survival in retail and small-scale service industries more generally. She received her PhD from the University of British Columbia in 1988. In 2014-2015, she took a leave from the University to serve as the Director of the Bureau of Economics at the US Federal Trade Commission.

**Bernard Salanié** is a Professor of Economics at Columbia University, where he has taught since 2005. He currently serves as the Chair of the Department of Economics. He was elected a Fellow of the Econometric Society in 2001 and he currently serves as its Executive Vice-President. He also is an Associate Editor of the *American Economic Journal: Microeconomics*. Pr Salanié is the author of three graduate textbooks and more than 60 papers. His research interests range from microeconomic theory to econometric methods. His best-known contributions investigate asymmetric information, as well as behavior under risk.

**Duncan J. Watts** is a principal researcher at Microsoft Research in the NYC lab, and an AD White Professor at Large at Cornell University. Prior to joining MSR in 2012, he was from 2000-2007 a professor of Sociology at Columbia University, and then a principal research scientist at Yahoo! Research, where he directed the Human Social Dynamics group. His research on social networks and collective dynamics has appeared in a wide range of journals, from *Nature*, *Science*, and *Physical Review Letters* to the *American Journal of Sociology* and *Harvard Business Review*, and has been recognized by the 2009 German Physical Society Young Scientist Award for Socio and Econophysics, the 2013 Lagrange-CRT Foundation Prize for Complexity Science, and the 2014 Everett Rogers Prize. He is also the author of three books including *Six Degrees: The Science of a Connected Age* (W.W. Norton, 2003) and *Everything is Obvious: Once You Know The Answer* (Crown Business, 2011).



# Campus Map



## Program at a Glance

### Friday, June 23, 2017

#### Session Location Key:

**JG:** Jerome Greene Hall (Law School), 435 W. 116<sup>th</sup> Street

**IAB:** International Affairs Building, 420 W. 118<sup>th</sup> Street

**WJ:** William and June Warren Hall, 1125 Amsterdam Avenue

7:30am-6:00pm: Registration

*1<sup>st</sup> Floor Lobby, Jerome Greene Hall (Law School), 435 W. 116<sup>th</sup> Street*

7:30am-8:30am: Continental Breakfast

*1<sup>st</sup> Floor Lobby, Jerome Greene Hall (Law School)*

8:30am-10:30am: Parallel Sessions 1.1-1.10: **JG, IAB & WJ**

10:30am-11:00am: Coffee Break

*1<sup>st</sup> Floor Lobby, Jerome Greene Hall (Law School): JG*

11:00am-12:00pm Keynote Address by **Matthew Jackson**, Stanford University

“New Developments in Network Economics”

*IAB 417 - Altschul Auditorium, International Affairs Building*

12:00pm-1:00pm: Lunch

*3<sup>rd</sup> Floor Gallery, Jerome Greene Hall (Law School)*

1:00pm-2:00pm: Poster Session (coffee and dessert available)

*Drapkin Lounge (3<sup>rd</sup> Floor), Jerome Greene Hall (Law School)*

2:00pm-3:30pm: Parallel Sessions 2.1-2.11: **JG, IAB & WJ**

3:30pm-4:00pm: Coffee Break

*1<sup>st</sup> Floor Lobby, Jerome Greene Hall (Law School)*

4:00pm-6:00pm: Parallel Sessions 3.1-3.10: **JG, IAB & WJ**

6:00pm-8:00pm: Cocktail Reception

*Rotunda, Low Memorial Library (see campus map on p. 7)*

## Program at a Glance

### Saturday, June 24, 2017

#### Session Location Key:

**JG:** Jerome Greene Hall (Law School), 435 W. 116<sup>th</sup> Street

**IAB:** International Affairs Building, 420 W. 118<sup>th</sup> Street

**WJ:** William and June Warren Hall, 1125 Amsterdam Avenue

8:00am-5:00pm: Registration

*1<sup>st</sup> Floor Lobby, Jerome Greene Hall (Law School), 435 W. 116<sup>th</sup> Street*

8:00am-8:30am: Continental Breakfast

*1<sup>st</sup> floor Lobby, Jerome Greene Hall (Law School)*

8:30am-10:30am: Parallel Session 4.1-4.10: **JG, IAB & WJ**

10:30am-11:00am: Coffee Break

*1<sup>st</sup> floor Lobby, Jerome Greene Hall (Law School)*

11:00am-12:00pm: Keynote Address by **Duncan Watts**, Microsoft Research and Cornell University

“Computational Social Science: Exciting Progress and Future Challenges?”

*IAB 417 - Altschul Auditorium, International Affairs Building*

12:00pm-1:30pm: Lunch

*3rd Floor Gallery, Jerome Greene Hall (Law School)*

1:30pm-3:00pm: Parallel Sessions 5.1-5.8: **JG & IAB**

3:00pm-3:30pm: Coffee Break

*1<sup>st</sup> Floor Lobby, Jerome Greene Hall (Law School)*

- The Ostrom Workshop Q&A: Who we are and where we are going? (*JG 107*)

3:30pm-5:00pm: Parallel Sessions 6.1-6.8: **JG & IAB**

5:15pm-6:00pm: Reception

*Auditorium Lobby, Lerner Hall, enter at 2920 Broadway (street entrance)*

6:00pm-8:30pm: Gala Dinner and Presidential Address by **Sergei Guriev**, Sciences Po

- Presentation of Awards

*Roone Arledge Auditorium, Lerner Hall, enter at 2920 Broadway (street entrance)*

## Program at a Glance

**Sunday, June 25, 2017**

Session Location Key:

**JG:** Jerome Greene Hall (Law School), 435 W. 116<sup>th</sup> Street

**IAB:** International Affairs Building, 420 W. 118<sup>th</sup> Street

**WJ:** William and June Warren Hall, 1125 Amsterdam Avenue

8:00am-11:00am: Registration

*1<sup>st</sup> Floor Lobby, Jerome Greene Hall (Law School), 435 W. 116<sup>th</sup> Street*

8:00am-8:30am: Continental Breakfast

*1<sup>st</sup> Floor Lobby, Jerome Greene Hall (Law School)*

8:30am-10:30am: Parallel Sessions 7.1-7.10: **JG, IAB & WJ**

10:30am-11:00am: Coffee Break

*1<sup>st</sup> Floor Lobby, Jerome Greene Hall (Law School)*

11:00am-12:30pm: Keynote Address

“Assets, Contracts, and Organizations—Past, Present, and Future”

*IAB 417 - Altschul Auditorium, International Affairs Building*

- Delivered by **Oliver Hart**, Harvard University and **Bengt Holmström**, Massachusetts Institute of Technology
- Introduction by **Bernard Salanié**, Columbia University
- Comments by **Robert Gibbons**, MIT and **Francine Lafontaine**, University of Michigan
- Chair: **W. Bentley Macleod**, Columbia University

12:30pm-2:00pm: Lunch

*3rd Floor Gallery, Jerome Greene Hall (Law School)*

## Parallel Sessions

Session 1-1: Organization and Markets 1 (WJ Basement 107)

***Blockchain's Struggle to Deliver Impersonal Exchange***

**Benito Arruñada** (Pompeu Fabra University)

***Vertical Integration and Downstream Collusion***

**Sara Biancini** (CREM, Université de Caen)

**David Ettinger** (LEDa and CEREMADE, Université Paris-Dauphine, PSL)

***Promoting a Reputation for Quality***

**Daniel N. Hauser** (University of Pennsylvania)

***The Left Parties Choices and the Emergence of the Far Right***

**Maria Snegovaya** (Columbia University)

Session 1-2: Political and Economic Transition 1 (IAB 404)

***On the Origin of Money***

**Luis Araujo** (Michigan State University)

**Vincent Bignon** (Bank of France)

**Régis Breton** (Bank of France)

**Braz Camargo** (FVG de São Paulo)

***The Selection of Litigation Against Government Agencies: Evidence from China***

**Wei Cui** (University of British Columbia)

**Zhiyuan Wang** (Bryn Mawr College)

***Homeownership, Mobility, and Unemployment: Evidence from Housing Privatization***

**Peter Huber** (Austrian Institute of Economic Research)

**Josef Montag** (Kazakh-British Technical University)

**Hana Smrckova** (University of Economics, Prague)

**Petr Sunega** (Institute of Sociology, Czech Academy of Sciences)

Session 1-3 Management 1 (IAB 405)

***The Effect of Organizational Structure Change on Inventor Networks***

**Nicholas Argyres** (Olin Business School)

**Luis Rios** (The Wharton School)

**Brian Silverman** (Rotman School of Business)

***Political Shock and Firm Performance: Evidence from Telecommunications License Cancellations in India***

**Daniel Blake** (IE Business School)

**Srividya Jandhyala** (ESSEC Business School)

***The Impact of Competition on "make-or-buy" Decisions: Evidence from the Spanish Local TV Industry***

**Ricard Gil** (Johns Hopkins Carey Business School)

**Christian A. Ruzzier** (Universidad de San Andres)

***Exporting Sweatshops? Evidence from Myanmar***

**Mari Tanaka** (Hitotsubashi University)

Session 1.4: Commercial and Financial Law and Institutions 1 (IAB 407)

***Subnational Legal Property and Judicial System Efficiency and Firm-level Access to Finance: Evidence from Africa***

**Chukwunonye O. Emenalo** (Lagos Business School, Pan-Atlantic University)

***Formal Contracts Without Courts: Scoring Suppliers to Build Trust***

**Juan-Jose Ganuza** (Universitat Pompeu Fabra)

**Fernando Gomez** (Universitat Pompeu Fabra)

***Behavioral Law & Economics Goes to Court: the Fundamental Flaws in the Behavioral Law & Economics Arguments Against No-surcharge Laws***

**Geoffrey A. Manne** (International Center for Law & Economics)

**Todd J. Zywicki** (Scalia Law School, George Mason University)

**Kristian Stout** (International Center for Law & Economics)

Session 1.5: Understanding Administration (IAB 411)

***Corruption & Electoral Competition***

**Mel Lorenzo Accad** (University of Hawaii / East-West Center)

***When Does Ideology Matter? an Empirical Analysis of French Municipalities' Make-or-buy Choices***

**Jean BEUVE** (University of Paris Panthéon Sorbonne)

**Zoé LE SQUEREN** (Sorbonne Business School)

***Institutions and Regulations. Empirical Evidence Across and Within Countries***

**Simon Hartmann** (Vienna University of Economics and Business)

***The Evolution and Organization of Environmental Agencies***

**Dean Lueck** (Indiana University)

**Dominic Parker** (University of Wisconsin)

Session 1.6: Empirical Studies of Contract Regulation (IAB 410)

***Competition in Local Mortgage Markets***

**Darren Aiello** (UCLA)

**Mark J. Garmaise** (UCLA)

**Gabriel Natividad** (Universidad de Piura)

***Deposit Insurance, Market Discipline, and Bank Risk***

**Alexei Karas** (Univ. College Roosevelt and Utrecht Univ.)

**William H. Pyle** (Middlebury College)

**Koen Schoors** (Ghent University)

***Beyond the Informal/formal Divide. How Do Firms Combine Contract-enforcement Institutions?***

**Karoly Mike** (Corvinus University of Budapest)

**Gábor Kiss** (HETFA Research Institute)

***What Motivates the Securities Regulators? an Empirical Assessment of Securities Enforcement Actions in China 1998-2016***

**Chao Xi** (The Chinese University of Hong Kong)

Session 1.7: Internal Organization 1 (JG 104)

***Optimal Contracting with Costly State Verification, with an Application to Crowdsourcing***

**Aislinn Bohren** (University of Pennsylvania)

**Troy Kravitz** (Federal Deposit Insurance Corporation)

***Product Market Competition, Managerial Talent, and Innovation***

**Jean-Etienne de Bettignies** (Queen's University)

**John Ries** (University of British Columbia)

***Vertical Boundaries and the Influence of Social Comparison***

**Michael Kopel** (University of Graz)

**Anna Ressi** (University of Graz)

***Do Multinationals Transplant Their Business Model?***

**Dalia Marin** (LMU Munich)

**Linda Rousova** (European Central Bank)

**Thierry Verdier** (Paris School of Economics)

Session 1.8: Voting, Politics, and Elections (JG 106)

***Incentives or Disincentives?***

**Dan Alexander** (University of Chicago, Harris School)

***Ideological Extremism and Primaries***

**Agustin Casas** (CUNEF)

***The Motivations of the French National Front Voters: a Behavioral Political Economy Approach***

**Francois Facchini** (University Paris Sorbonne)

**Louis Jæck** (United Arab Emirates University)

***Learn from Thy Neighbour: Do Voters Associate Corruption with Political Parties?***

**Arieda Muco** (Stockholm School of Economics)

Session 1.9: Firms and Inequality (JG 107)

***Inequality and the Disappearing Large Firm Wage Premium***

**Nicholas Bloom** (Stanford University, NBER, and SIEPR)

**Fatih Guvenen** (University of Minnesota, FRB of Minneapolis, NBER)

**Benjamin S. Smith** (UCLA)

**Jae Song** (Social Security Administration)

**Till von Wachter** (UCLA and NBER)

***Growing Apart: the Changing Firm-size Wage Premium and Its Inequality Consequences***

**J. Adam Cobb** (University of Pennsylvania)

**Ken-Hou Lin** (University of Texas)

***Islands of Equality: Competition and Pay Inequality Within and Across Firm Boundaries***

**Claudine Gartenberg** (Wharton School/NYU Stern)

**Julie Wulf** (NBER)

***Mergers and Acquisitions, Technological Change and Inequality***

**Wenting Ma** (UNC - Econ)

**Paige Ouimet** (Kenan Flagler Business School)

**Elena Simintzi** (UBC)

Session 1.10: Political Institutions and Political Markets (JG Case Lounge, 7th floor)

***Single-issue Campaigns and Multidimensional Politics***

**Georgy Egorov** (Northwestern University)

***Disentangling Fiscal Effects of Local Constitutions***

**Jaroslav Kantorowicz** (Leiden University)

**Monika Koepl-Turyna** (Agenda Austria)

***International Politics and Oil Trade: Evidence from Russian Firms***

**Margarita Portnykh** (Carnegie Mellon University)

**Kevin Tsui** (Clemson University)

***Who's Cueing Voters: Parties or Leaders? Evidence from a Survey Experiment in Russia***

**Sergey Sanovich** (New York University)

***Decentralization's Conditional Effects on Social Services: Evidence from the Honduran Health Sector***

**Alan Zarychta** (University of Chicago)

**Krister Andersson** (University of Colorado Boulder)



**Poster Session** (JG Drapkin Lounge, 3<sup>rd</sup> Floor)

***Conquering the Dilemma of Resource Sharing in Entrepreneurial Ventures: a Governance Perspective***

**Abiodun S. Adegbile** (European University Viadrina Frankfurt (Oder))

**Albrecht Söllner** (European University Viadrina Frankfurt (Oder))

***Aging, Retirement, and High-skill Work Performance: the Case of State Supreme Court Judges***

**Elliott Ash** (Princeton University)

**W. Bentley MacLeod** (Columbia University)

***Morningness-eveningness Pay Gap in Creative R&D Jobs***

**Aaro Hazak** (Tallinn University of Technology)

**Kadri Männasoo** (Tallinn University of Technology)

**Markku Partinen** (Helsinki Sleep Clinic, University of Helsinki)

***Conflict and the Design of Optimal Conflict***

**Bentley W. MacLeod** (Columbia University)

**Victoria Valle Lara** (University of Lausanne)

**Christian Zehnder** (University of Lausanne)

***Relative Evaluation Scheme for Teams and Multi-tasks***

**Satoshi Matsuzawa** (Yale University)

***Endogenous Corruption in Europe: Destructive or Constructive? An Econometric Analysis of Corruption's Effects on Output and Income Inequalities***

**Georgios Melios** (Swansea University)

***Nanotechnology Risk – Next Challenge for the Insurance Sector***

**Adam Sliwinski** (Warsaw School of Economics)

**Marietta Janowicz-Lomott** (Warsaw School of Economics)

***Gulag-mart: Gray and Black Markets Within Modern Russian Penal System***

**Anton V. Tabakh** (Higher School of Economics, Moscow)

**Polina V. Kryuchkova** (Higher School of Economics, Moscow)

***Segregation and Mobility in Economic Activity: Deriving Features and Drivers from Income and Spending Patterns***

**Milan van den Heuvel** (Ghent University)

**Tarik Roukny** (MIT)

**Ken Bastiaensen** (Ghent University)

**Benjamin Vandermarliere** (Ghent University)

**Koen Schoors** (Ghent University)

**Jan Ryckebusch** (Ghent University)

Session 2.1: The Legal System, Courts and Judges 1 (WJ Basement 107)

***Consensus and Ideology at the Judicial Committee of the Privy Council***

**Sofia Amaral Garcia** (DIW Berlin)

**Lucia dalla Pellegrina** (Universita' Milano Bicocca)

**Nuno Garoupa** (Texas A&M University School of Law)

***The Impact of Law and Economics on American Justice***

**Daniel L. Chen** (Toulouse School of Economics, IAST, LWP, HLS)

**Elliott Ash** (Princeton U. U of Warwick, Dept. of Economics)

**Suresh Naidu** (Columbia University, Dept. of Economics)

***Judicial Tenure and the Slowing of Legal Development in England, 1600-1800***

**Peter Murrell** (University of Maryland)

Session 2.2: Internal Organization 2 (IAB 404)

***Self-enforcing Partisan Procedures***

**Daniel Diermeier** (University of Chicago)

**Carlo Prato** (Columbia University)

**Razvan Vlaicu** (Inter-American Development Bank)

***The Dynamics of Policy Complexity***

**Keiichi Kawai** (UNSW Sydney)

**Ruitian Lang** (Australian National University)

**Hongyi Li** (UNSW Sydney)

***Integration or Outsourcing: Combining Ex Ante Distortions and Ex Post Inefficiencies***

**Verena Nowak** (DICE, Heinrich Heine University Düsseldorf)

Session 2.3: Corporate Governance and Finance (IAB 405)

***Trust or Opportunity? Managing Corporate Lending Networks if Institutions Are Weak***

**Katarzyna Burzynska** (Radboud University Nijmegen)

**Sonja Oppper** (Lund University)

***Are Women Better Directors in the Boards?***

**Aytac Erdemir** (i.NIBIO ii.NMBU)

**Olvar Bergland** (NMBU)

**Helge Berglann** (NIBIO)

***Corporate Governance and the Rise of Integrating Corporate Social Responsibility Criteria in Executive Compensation: Antecedents and Outcomes***

**Caroline Flammer** (Boston University)

**Bryan Hong** (Western University)

**Dylan Minor** (Northwestern University)

Session 2.4: Public Procurement and Public Provision 1 (IAB 407)

***Public Procurement and Corrupt Reserve Prices***

**Sümeyra Atmaca** (Ghent University)

**Koen Schoors** (Ghent University)

**Elena Podkolzina** (Higher School of Economics)

***Public Finances and Fiscal Windfalls: Quasi-experimental Evidence on the Role of Institutions Under Fiscal Shocks***

**Simon Berset** (University of Fribourg)

**Mark Schelker** (University of Fribourg)

***Economic Freedom and Corruption: New Cross-country Panel Data Evidence***

**Steven Yamarik** (California State University at Long Beach)

**Chelsea Redmon** (California State University at Long Beach)

Session 2.5: Development and Economic Transition 1 (WJ 103)

***Does Greater Economic Freedom Foster Economic Growth? District-level Evidence from Germany***

**Aleksandar Keseljevic** (University of Ljubljana - Laibach)

**Rok Spruk** (University of Ljubljana - Laibach)

***Land Ownership and Development: Evidence from Postwar Japan***

**Shuhei Kitamura** (University of Rochester)

***Explaining the Paths of Deindustrialization: a Transitional Institutional Dynamics Approach***

**Robbert Maseland** (University of Groningen)

**Rok Spruk** (University of Ljubljana - Laibach)

Session 2.6: Ethnic Based Trade Revisited: A Roundtable (JG Case Lounge, 7th floor)

***Economic Success of Chinese Merchants in Southeast Asia: Identity, Ethnic Cooperation and Conflict: Integrating the Social Sciences with Evolutionary Biology***

**Janet T. Landa** (York University, Department of Economics)

***Stateless Commerce***

**Barak Richman** (Duke University)

Discussants: **Lisa Bernstein** (University of Chicago Law School) and **Jens Prüfer** (Tilburg University)

Session 2.7: Order Without Law: Governance of Bandits, Kidnappers, and Prisoners, (IAB 410)

***Bandits Within the State: the Organizational Origins of Spontaneous Order***

**Ilia Murtazashvili** (University of Pittsburgh)

**Jennifer Murtazashvili** (University of Pittsburgh)

***A Protection Model of Kidnapping: Evidence from Colombia***

**Anja Shortland** (King's College London)

***Varieties of Prison Social Order: Why Life in Behind Bars Can Be Heaven or Hell***

**David Skarbek** (King's College London)

Session 2.8: Politics and Property: Commitment Problems in Russia (IAB 411)

***Autocratic Elections and Corporate Raiding: a Natural Experiment in Russia***

**Timothy Frye** (Columbia University)

***Raiders, Property Rights, and Investment: Evidence from Russia's Regions***

**Irina Levina** (Higher School of Economics)

**Israel Marques** (Higher School of Economics)

**Andrei Yakovlev** (Higher School of Economics)

**Anton Kazun** (Higher School of Economics)

***Public-private Partnerships Under Weak Institutions: Co-investment and the Case of Vocational Education in Russia's Regions***

**Israel Marques** (NRU Higher School of Economics)

**Thomas F. Remington** (Emory University)

**Vladimir Bazavluk** (NRU Higher School of Economics)

Session 2.9: Theories of Incentives in Organizations (JG 104)

***Optimal Delegation with Multiple Agents***

**Charles Angelucci** (Columbia University)

***Simple Optimal Contracts with a Risk-taking Agent***

**Daniel Barron** (Northwestern)

**George Georgiadis** (Northwestern)

**Jeroen Swinkels** (Northwestern)

***Managing Change in Organizations***

**Daniel Barron** (Northwestern University)

**Jin Li** (Northwestern University)

**Michael Powell** (Northwestern University)

**Xi Weng** (Peking University)

Session 2.10: Copyright and the Use of Knowledge, (JG 106)

***Effects of Copyrights on Science - Evidence from the Wwii Book Republication Program***

**Barbara Biasi** (Stanford University)

**Petra Moser** (NYU)

***The Production of Information in an Online World: is Copy Right?***

**Julia Cagé** (Sciences Po Paris)

**Nicolas Hervé** (Institut National de l'Audiovisuel)

**Marie-Luce Viaud** (Institut National de l'Audiovisuel)

***The Private Impact of Public Maps: Landsat Satellite Imagery and Gold Exploration***

**Abhishek Nagaraj** (UC Berkeley-Haas)

Session 2.11: The Dark Side of Political Strategy (JG 107)

***Firms' Strategic Use of Political Connections***

**Nan Jia** (University of South California)

**Bo Zhao** (University of Hong Kong)

**Jiangyong Lu** (Peking University)

**Wei Zheng** (Peking University)

***The Political (dis)economies of Csr***

**Aseem Kaul** (University of Minnesota)

**Jiao Luo** (University of Minnesota)

***Into the Dark: Shifts in Corporate Political Activity After a Reputational Threat***

**Mary-Hunter McDonnell** (Wharton, University of Pennsylvania)

**Timothy Werner** (McCombs, UT-Austin)

Session 3.1: Contract Design (JG Case Lounge, 7th floor)

***Hold-up in Regulated Contracts: the Argentinean Natural Gas Transmission System Case***

**Martin C. De Meio Reggiani** (Planta Piloto de Ingenieria Quimica (CONICET-UNS))

**Miguel Vazquez** (Universidade Federal Fluminense)

**Michelle Hallack** (Universidade Federal Fluminense)

**Nelida B. Brignole** (Planta Piloto de Ingenieria Quimica (CONICET-UNS))

***Information Asymmetry Reduction in Opaque Contexts: Evidence from Debt and Outside Equity Financing in Early Stage Firms***

**Mircea Epure** (Universitat Pompeu Fabra and Barcelona GSE)

**Martí Guasch** (Universitat Pompeu Fabra)

***Relational Incentive Contracts with Collusion***

**Marta Troya-Martinez** (New Economic School & Toulouse School of Economics)

**Liam Wren-Lewis** (Paris School of Economics)

***Contract Design in China's Rural Land Rental Market: Contractual Flexibility and Rental Payment***

**Ziyan Yang** (University of Maryland, College Park)

Session 3.2: Experimental Analysis and Organization (WJ Basement 107)

***How Does Authority to Make Decisions About Provision Affect Access to a Social Service? The Case of Drinking Water in Bangladesh.***

**Malgosia Madajewicz** (Columbia University)

**Anna Tompsett** (Stockholm University)

**Ahasan Habib** (NGO Forum for Public Health)

***Free to Choose: Testing the Pure Motivation Effect of Autonomous Choice***

**Tomas Sjöström** (Rutgers University)

**Levent Ülkü** (ITAM-CIE)

**Radovan Vadovic** (Carleton University)

***Abstinence is Not Indifference - Lowering Voting Costs Leads to Higher Participation and Better Informed Voters***

**Rebecca Morton** (NYU Abu Dhabi)

**Stephan Tontrup** (New York University School of Law)

Session 3.3: Intellectual Property (IAB 404)

***Patent Tigers: the New Geography of Global Innovation***

**Jonathan Barnett** (University of Southern California)

***Discretion in Patent Damages***

**John M. Golden** (University of Texas School of Law)

***Platforms for Technology: an Alternative to Markets for Know-how***

**Tracy R. Lewis** (Fuqua School of Business)

**Alan Schwartz** (Yale Law School)

***Knowledge Spillovers in Emerging Wine Regions***

**Eric C. Mota** (Baylor University)

**Peter G. Klein** (Baylor University)

Session 3.4: Political and Economic Transition 2 (IAB 405)

***The Effect of Party Geographic Scope on Government Outcomes: Evidence from Peruvian Municipalities***

**Fernando Aragon** (Simon Fraser University)

**Alexey Makarin** (Northwestern University)

**Ricardo Pique** (Ryerson University)

***How Transaction Costs Obstruct Collective Action to Limit Common-pool Losses: Evidence from California's Groundwater***

**Andrew B. Ayres** (UC Santa Barbara)

**Eric C. Edwards** (Utah State University)

**Gary D. Libecap** (UC Santa Barbara)

***Elite Conflict, Demographic Collapse, and the Transition to Direct Rule: Evidence from Colonial Mexico***

**Francisco Garfias** (UC San Diego)

**Emily A. Sellars** (Texas A&M University)

***Persistent Effects of Colonial Institutions on Human Capital Formation and Long-run Development: Local Evidence from Regression Discontinuity Design in Argentina***

**Rok Spruk** (University of Ljubljana - Laibach)

**Mitja Kovac** (University of Ljubljana - Laibach)

Session 3.5: Organization and Markets 2 (IAB 410)

***Dismissal Regulation As a Discipline Device? Evidence from Establishment-level Industrial Actions***

**Filippo Belloc** (University of Chieti-Pescara)

***Another Kind of Power: Labor Market Outcomes and Antitrust Legislation***

**Niti Bhutani** (University of Delhi, India)

***Sourcing of Expertise and the Boundaries of the Firm: the Case of Lobbyists***

**Miguel Espinosa** (London School of Economics)

***Optimal Penalties on Informal Firms***

**Anders Fredriksson** (University of Sao Paulo)

Session 3.6: Historical Analysis of Organizations 1 (IAB 411)

***Turnover or Cash? Sharecropping in the Us South.***

**Guilherme de Oliveira** (Columbia University)

***Transaction Costs of Property Rights: Evidence from Timber Auctions***

**Colin Doran** (George Mason University)

**Thomas Stratmann** (George Mason University)

***You Reap What You Know: Origins of Political Fragmentation***

**Thilo R. Huning** (Humboldt-Universität zu Berlin)

**Fabian Wahl** (University of Hohenheim)

***Innovation, Institutions and Industry Evolution: Historical Lessons for a Multi-directional World***

**Richard A. Hunt** (Colorado School of Mines)

**Lauren Ortiz-Hunt** (Smith College)

Session 3.7: Tools and Methodology (IAB 407)

***Social Impact--a New Conceptual Approach***

**Gorgi Krlev** (University of Oxford)

***Designing Communication Hierarchies to Elicit Information***

**Dimitri Migrow** (University of Manchester)

***Pricing Carbon. a Climate Coalition As a Complement to Un Negotiations.***

**Håkan Pihl** (Kristianstad University)

***Governance of Perspectives in a Partnership Society***

**Pieter H.M. Ruys** (Tilburg University, Netherlands)

Session 3.8: Management 2 (JG 107)

***Leadership Under Multitasking***

**Kohei Daido** (Kwansei Gakuin University)

**Takeshi Murooka** (Osaka University)

***Managing Authority and Incentives in Relational Contracts***

**Akifumi Ishihara** (National Graduate Institute for Policy Studies)

***Organizing for Change: the Optimality of Pro-changer Organizations***

**Hideshi Itoh** (Waseda University)

***Motivating Versus Funding***

**Nicolas Quéro** (CNRS-LAMETA)

**Antoine Soubeyran** (AMSE)

**Raphael Soubeyran** (INRA-LAMETA)

Session 3.9: Corporate Reputation and Social Contracts (JG 104)

***Response to the Risk of Service Liability: the Case of Medical Malpractice Liability***

**Na-Eun Cho** (Hongik University)

**Yue M. Zhou** (University of Michigan)

***Valuing Stakeholder Governance: Property Rights, Community Mobilization, and Firm Value***

**Sinziana Dorobantu** (NYU Stern School of Business)

**Kate Odziemkowska** (University of Pennsylvania, Wharton)

***Corporate Purpose and Financial Performance***

**Claudine Gartenberg** (Wharton School/NYU Stern)

**Andrea Prat** (Columbia University)

**George Serafeim** (Harvard Business School)

***Winning Us with Trifles: Adverse Selection in the Use of Philanthropy As Insurance***

**Jiao Luo** (University of Minnesota)

**Aseem Kaul** (University of Minnesota)

**Haram Seo** (University of Minnesota)



Session 3.10: Institutions and Incentives in Energy Industries (JG 106)

***Regulatory Capture in a Resource Boom***

**Timothy Fitzgerald** (Texas Tech University)

***Government Versus Market-based Allocation of Resources: Evidence from India's Coal-fired Power Plants***

**Akshaya Jha** (Carnegie Mellon University)

***Innovation, Interconnection, and Institutions: Evolving Electric Power Systems in the Early 20th Century***

**Lynne Kiesling** (Northwestern University)

**Karen Clay** (Carnegie Mellon University)

***Small-tract Mineral Owners Vs. Producers: the Unintended Consequences of Well-spacing Exceptions***

**Reid B. Stevens** (Texas A&M University)

Session 4.1: Political and Economic Transition 3 (IAB 407)

***Chasing the Key Player: a Network Approach to the Myanmar Civil War***

**Andrea Di Miceli** (UCLA)

***Pro-poor or Political Targeting: an Analysis of Social Assistance in Developing Countries***

**Marina Dodlova** (University of Passau, CESifo)

**Anna Giolbas** (University of Goettingen, GIGA Hamburg)

**Jann Lay** (University of Goettingen, GIGA Hamburg)

***Is Democracy Good for Growth? Institutional Quality Matters***

**Fali Huang** (Singapore Management University)

**Di Sima** (Singapore Management University)

***Empirical Evidence on the Role of Distribution in Determining Level of Policy Support***

**Sara A. Sutherland** (Utah State University)

Session 4.2: Voting, Politics, and Elections 2 (IAB 405)

***Smaller Measurement Errors, Better Economic Policies?***

**Johannes Binswanger** (University of St. Gallen)

**Manuel Oechslin** (University of Lucerne)

***Public Good Under Appointed Versus Elected Mayors: Policing and Crime in Belgium***

**Andrea Colombo** (ECARES, ULB)

**Ilan Tojerow** (ULB, CEB, DULBEA, IZA)

***Political Cognitive Biases Effects on Fund Managers' Performance***

**Marian Moszoro** (George Mason University)

**Michael Bykhovsky** (Columbia Engineering BOV)

***Separation of Powers and New Public Spending***

**Kaj Thomsson** (Maastricht University)

**Alessandro Bonatti** (MIT)

Session 4.3: Organization and Markets 3 (IAB 404)

***Price-setting by Committee in Medicare***

**David Chan** (Stanford University)

**Michael Dickstein** (New York University)

***A Bargain for Tuna: a Coasean Solutions to Bigeye Tuna Bycatch***

**Ovando Dan** (UCSB)

**Gary Libecap** (UCSB)

**Lennon Thomas** (UCSB)

**Kat Millage** (UCSB)

***Discriminatory Product Differentiation: the Case of Israel's Omission from Airline Route Maps***

**Joel Waldfogel** (University of Minnesota)

**Paul M. Vaaler** (University of Minnesota)

***Monetizing Technology Through Licensing Agreements: a Cross-national Empirical Investigation***

**Shan Yu** (Rensselaer Polytechnic Institute)

**Mrinal Ghosh** (University of Arizona)

**George John** (University of Minnesota)

**Chae-Un Lim** (Sogang University)

Session 4.4: Commercial and Financial Law and Institution 2 (WJ Basement 107)

***Appraising the "merger Price" Appraisal Rule***

**Albert Choi** (University of Virginia)

**Eric Talley** (Columbia University)

***Reckoning Contract Damages: Valuation of the Contract As an Asset***

**Victor Goldberg** (Columbia Law)

***The Promise of Reward Crowdfunding***

**María Gutiérrez-Urtiaga** (Universidad Carlos III de Madrid)

**Maribel Sáez-Lacave** (Universidad Autónoma de Madrid)

Session 4.5: Historical Analysis of Organizations 2 (IAB 410)

***Exit, Voice, and Liability: Mechanisms for Constraining Managerial Agency Costs***

**Henry Hansmann** (Yale Law School)

**Reinier Kraakman** (Harvard Law School)

***Borrowing Apollo's Money: Incentivization and Enforcement of Loan Contracts from the Temple of Apollo at Delos***

**Michael McGlin** (State University of New York at Buffalo)

***What's (still) Wrong with Credit Rating Agencies***

**Frank Partnoy** (Univ of San Diego)

***How to Copy Informal Institutions: the Role of British Colonial Officers During the Decolonization of British Africa.***

**Valentin Seidler** (University of Warwick)

Session 4.6: Management 3 (IAB 411)

***Restoring Interfirm Relationships Following Contract Violations: a Tce Perspective***

**Medha Raj** (University of Southern California)

**Kyle J. Mayer** (University of Southern California)

**Beverly Rich** (University of Southern California)

***Platform-mediated Reputation Systems in the P2p Economy and Incentives to Provide Service Quality***

**Maria Alessandra Rossi** (University of Siena)

**Marcello Basili** (University of Siena)

***The Extrinsic Motivation of Freedom at Work***

**Teck Yong Tan** (Columbia University)

***On the Performance of Piece-rate Incentive Schemes: Some Explicit Solutions Beyond the Uniform Distribution***

**Masahiro Watabe** (Rissho University)

Session 4.7: Inequality, Race and Gender (JG 106)

***Middleman Minorities and Ethnic Violence: Anti-Jewish Pogroms in Eastern Europe***

**Irena Grosfeld** (Paris School of Economics)

**Seyhun Sakalli** (University of Lausanne)

**Ekaterina Zhuravskaya** (Paris School of Economics (EHESS))

***Gangs of New York: Organized Crime As the Link Between Inequality and Corruption***

**Soeren C. Schwuchow** (Brandenburg University of Technology)

***Discrimination in Organizations: Optimal Contracts and Regulation***

**Wiroy Shin** (Korea Institute for Industrial Economics & Trade)

***Electoral Systems and Income Inequality: a Tale of Political Equality***

**Izaskun Zuazu** (University of the Basque Country UPV/EHU)

Session 4.8: Case Studies on Endogenous Institutions (JG 104)

***Fragmentation of an Empire: the Political Economy of Spain and Its Colonies in the Late Bourbon Period***

**Fernando Arteaga** (George Mason University)

***Deep Determinants of Preferences over Political Institutions: Monarchy Vs Republic in 1946 Italy***

**Paolo Buonanno** (University of Bergamo)

**Matteo Cervellati** (University of Bologna)

**Sara Lazzaroni** (University of Bologna)

**Giovanni Prarolo** (University of Bologna)

***Extractive States: the Case of the Italian Unification***

**Carmine Guerriero** (University of Bologna)

**Guilherme de Oliveira** (Columbia Law School)

***How the East Was Lost: Coevolution of Institutions and Culture in the 16th Century Portuguese Empire***

**Bernardo Mueller** (University of Brasilia)

**João Gabriel Ayello** (University of Brasilia)

Session 4.9: Governance and Institutions: Rational Segregation, Ukrainian Politics, Sand Mining, and the American Revolution (JG 107)

***Oligarch Networks***

**John S. Earle** (George Mason University)

**Scott Gehlbach** (University of Wisconsin–Madison)

**Anton Shirikov** (University of Wisconsin–Madison)

**Solomiya Shpak** (George Mason University)

***Effects of Local Regulation on Neighboring Jurisdictions: Evidence from Mining Ordinances***

**Alexey Kalinin** (University of Wisconsin-Madison)

**Dominic Parker** (University of Wisconsin-Madison)

**Daniel Phaneuf** (University of Wisconsin-Madison)

***Why Not Taxation and Representation? a Note on the American Revolution***

**Gustavo Torrens** (Indiana University)

**Sebastian Galiani** (University of Maryland)

***Collective Action, White Flight, and the Origins of Municipal Segregation Laws***

**Werner Troesken** (University of Pittsburgh)

**Randall Walsh** (University of Pittsburgh)

Session 4.10: Theory on Incentive Contracts with Multiple Agents and Tasks (JG 105)

***Focusing Attention in Multiple Tasks***

**Maximilian F.X. Breu** (Ludwig Maximilians University (Munich))

***Hiring Family or Nonfamily Managers in Family Firms: a Multitask Model with Interdependence Between Economic and Non-economic Tasks***

**Jenny Kragl** (EBS University of Business and Law)

**Guoxian Xi** (University of Trier )

**Alberto Palermo** (EBS University of Business and Law)

**Joern Block** (University of Trier)

***Relational Contracts, Multiple Agents and Correlated Performances***

**Ola Kvaløy** (University of Stavanger)

**Trond E. Olsen** (Norwegian School of Economics)

***Responsibility in Teams***

**Xinyu Li** (University of Paderborn)

**Wendelin Schnedler** (University of Paderborn)

Session 5.1: Nonprofits, Cooperatives, and Associations (IAB 404)

***Communication Strategies of Non-governmental Organizations: Theory and Evidence***

**Mathieu Couttenier** (University of Geneva)

**Pierre Fleckinger** (Mines ParisTech & Paris School of Economics)

**Matthieu Glachant** (Mines ParisTech)

**Sophie Hatte** (University of Lausanne)

***The Organization of Social Enterprises: Transacting Versus Giving***

**Ofer Eldar** (Duke University)

***Living with Best Friends? How Providers Create Social Capital in Housing for the Elderly***

**Gorgi Krlev** (University of Oxford)

Session 5.2: The Legal System, Courts and Judges 2 (IAB 405)

***Judicial Laterals***

**Jonathan R. Nash** (Emory University)

***Averaging Judges***

**Jacob Nussim** (Bar-Ilan University)

***Double-sided Moral Hazard in Judicial Institutions***

**Ludivine Roussey** (Université Paris Descartes)

**Raphael Soubeyran** (INRA)

Session 5.3: Administration and Bureaucracy (JG 105)

***Horizontal Reputation***

**Matthieu Bouvard** (McGill University)

**Raphaël Levy** (HEC Paris)

***"Get What You Pay For?" the Story Underneath Remunicipalizations in the Water Sector***

**Marion Chabrost** (Université Paris 1 Panthéon Sorbonne)

**Simon Porcher** (Sorbonne Business School)

**Stéphane Saussier** (Sorbonne Business School)

***Superregulation: Competitive Approved Private Regulators***

**Gillian K. Hadfield** (University of Southern California)

Session 5.4: Social Conflict 1 (IAB 410)

***Democracy at Work: a Study of the 2008 French Union Representativity Reform***

**Philippe Askenazy** (CNRS-ENS-Centre Maurice Halbwachs)

**Thomas Breda** (CNRS-Paris School of Economics and IPP)

***A Theory of Regional Conflict Complexes***

**Arthur Silve** (Université Laval)

**Thierry Verdier** (PSE, Ecole des Ponts ParisTech, PUC-Rio and CEPR)

***Intra-elite Conflict and Information Disclosure***

**Tinghua Yu** (Columbia University)

Session 5.5: Public Procurement and Public Provision 2 (IAB 411)

***Policy Risk, Uncertainty, and Investment: Evidence from the English East India Company***

**Dan Bogart** (UC Irvine)

***Corruption and Legislature Size: Evidence from Brazil***

**Stefano Fiorin** (UCLA Anderson)

**Diogo Britto** (Catholic University Milan)

***The Political Transaction Costs of Public Contracts: Empirical Evidence from the Us Electric Utility Sector Before and After the Deregulation***

**Yohanna M. L. Gultom** (School of Public Policy - Oregon State University and Faculty of Economics and Business - Universitas Indonesia)

Session 5.6: Institutional Change and Organizational Dynamics (JG 106)

***The Medieval Roots of Inclusive Institutions: from the Norman Conquest of England to the Great Reform Act***

**Charles Angelucci** (Columbia University)

**Simone Meraglia** (University of Exeter)

**Nico Voigtlaender** (UCLA)

***State Capacity and Public Goods: Institutional Change, Human Capital, and Growth in Early Modern Germany***

**Jeremiah Dittmar** (LSE)

**Ralf Meisenzahl** (Federal Reserve Board)

***Drivers of Fragmented Production Chains: Evidence from the 19th Century***

**Reka Juhasz** (Columbia University)

**Claudia Steinwender** (Harvard Business School)

Session 5.7: Personnel Economics and Government Institutions (JG 107)

***Elections, Ideology, and Turnover in the U.S. Federal Government***

**Alexander Bolton** (Emory University)

**John de Figueiredo** (Duke University)

**David Lewis** (Vanderbilt University)

***Public Contracting for Private Innovation: Government Capabilities, Decision Rights, and Performance Outcomes***

**Joshua Bruce** (Duke University)

**John M. de Figueiredo** (Duke University)

**Brian S. Silverman** (University of Toronto)

***Making Moves Matter: Experimental Evidence on Incentivizing Bureaucrats Through Performance-based Postings***

**Adnan Q. Khan** (LSE)

**Benjamin Olken** (MIT)

**Asim I. Khwaja** (Harvard)

Session 5.8: The Legal System, Courts and Judges 3 (JG 104)

***Understanding the Time to Court Case Resolution: a Competing Risks Analysis Using Belgian Data***

**Samantha Bielen** (Hasselt University)

**Peter Grajzl** (Washington and Lee University)

**Wim Marneffe** (Hasselt University)

***Technology Protectionism and the Patent System: Strategic Technologies in China***

**Gaétan de Rassenfosse** (EPFL)

**Emilio Raiteri** (EPFL)

***The Effects of Racial Profiling, Taste-based Discrimination, and Enforcer Liability on Crime***

**Murat C. Mungan** (George Mason University)



Session 6.1: Social Conflict 2 (IAB 404)

***Fertile Ground for Conflict***

**Nicolas Berman** (AMSE)

**Mathieu Couttenier** (University of Geneva)

**Raphael Soubeyran** (INRA-LAMETA)

***Stir Well the Melting Pot: Persistence of Inter-ethnic Cultural Divide in Estonia***

**Piret Ehin** (Tartu University)

**Greg Nizhnikau** (Finnish Institute of International Affairs )

**Leonid Polishchuk** (Higher School of Economics and Uppsala University )

**Alexander Rubin** (Higher School of Economics )

***Insecurity, Social Capital and Collective Action***

**Clemente Forero-Pineda** (Universidad de los Andes)

**Luz Elena Orozco-Collazos** (Universidad de los Andes)

**Adriana Valenzuela** (Universidad de los Andes)

Session 6.2: The Legal System, Courts and Judges 4 (IAB 405)

***Adminization: Gatekeeping Consumer Litigation***

**Yonathan Arbel** (Alabama Law School)

***Do Private Prisons Raise Incarceration Rates?***

**Christian Dippel** (UCLA)

**Michael Poyker** (UCLA)

***Tort Reform and Innovation***

**Alberto Galasso** (University of Toronto)

**Hong Luo** (Harvard Business School)

Session 6.3: Employment Regulation (IAB 410)

***Labor Regulations and the Cost of Corruption: Evidence from the Indian Firm Size Distribution***

**Amrit Amirapu** (The University of Kent)

**Michael Gechter** (The Pennsylvania State University)

***Tax Evasion and Productivity: Do Firms Escape Epl Through Informality? Evidence from a Regression Discontinuity Design***

**Giovanna Vallanti** (LUISS "Guido Carli")

**Giuseppina Gianfreda** (Università della Tuscia)

***Unemployment Insurance with Informal Labor Markets: Evidence from Brazil***

**Bernardus van Doornik** (Central Bank of Brazil)

**David Schoenherr** (Princeton University)

**Ian Skrastins** (Washington University in St. Louis)

Session 6.4: Public Procurement and Public Provision 3 (IAB 411)

***Favouritism in Scoring Rule Auctions***

**Riccardo Camboni Marchi Adani** (University of Padova)

**Paola Valbonesi** (University of Padova)

***Increasing Power System Reserve Capacities by Changing the Reserve Market Design: the Case of Electric Vehicle Fleets***

**Paul Codani** (PSA Group)

**Yannick Perez** (CentraleSupélec - U. Paris)

**Marc Petit** (CentraleSupélec)

***The Length of Ppp Tendering Periods: a Multi-country Analysis***

**Eoin Reeves** (University of Limerick)

**Darragh Flannery** (University of Limerick)

**Rick Geddes** (Cornell University)

**Donal Palcic** (University of Limerick)

Session 6.5: Networks, Information and Classification Institutions (JG 105)

***Revisiting the Maghribi Traders (again): a Social Network and Relational Contracting Perspective***

**Lisa Bernstein** (University of Chicago Law School)

***Identifying the Mechanisms of Extralegal Enforcement***

**Greg Buchak** (University of Chicago)

***Clash of Classification Institutions***

**Gillian Hadfield** (University of Southern California)

**Jens Prufer** (Tilburg University)

**Vatsalya Srivastava** (Tilburg University)

Session 6.6: Organizational Structure Matters (JG 104)

***Turbulence, Firm Decentralization and Growth in Bad Times***

**Philippe Aghion** (College de France)

**Nicholas Bloom** (Stanford)

**Brian Lucking** (Stanford)

**Raffaella Sadun** (Harvard)

**John Van Reenen** (MIT)

***Does 'performance Pay' Pay? Wage Flexibility over the Great Recession***

**Christos Makridis** (Stanford University)

**Maury Gittleman** (Bureau of Labor Statistics)

***Complementarity of Performance Pay and Task Allocation***

**Mu-Jeung Yang** (University of Washington, Seattle)

**Bryan Hong** (Ivey School of Business)

**Lorenz Kueng** (Kellogg School of Management)

Session 6.7: Selection, Compensation, and Specialization of Judges (JG 106)

***The Performance of Elected Officials: Evidence from State Supreme Courts***

**Elliott Ash** (Princeton University)

**W. Bentley MacLeod** (Columbia University)

***Performance Pay and Judicial Production: Evidence from Spain***

**Manuel Bagues** (Aalto University)

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**Jeffrey T. Macher** (Georgetown - McDonough)

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**Denis Ivanov** (National Research University Higher School of Econ)

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**Eric C. Edwards** (Utah State University)

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***Negative Shocks and Mass Persecutions: Evidence from the Black Death***

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***Common Ownership, Competition, and Top Management Incentives***

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***De-politicization and Corporate Transformation***

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***Strategic Public Shaming: Evidence from Chinese Antitrust***

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