

## **SOCIETY FOR INSTITUTIONAL AND ORGANIZATIONAL ECONOMICS**

The Society for Institutional and Organizational Economics (SIOE) studies institutions and organizations, largely but not entirely from the perspective of economics. In 2020, SIOE was to hold its annual conference at the Massachusetts Institute of Technology (MIT).

The full program of 80 sessions was chosen by the executive committee and program committee listed at the end of this document. The full program—including each paper’s abstract and, if the author(s) so choose, a link to the paper—will be posted on <https://www.sioe.org/conference/2020> in early June.

There will not be an in-person conference. Instead:

- Nine sessions selected by the executive committee will be streamed on Friday, June 19. See [https://www.sioe.org/conference\\_2020/streaming](https://www.sioe.org/conference_2020/streaming) for details about the nine sessions and the overall structure of the event.
- There will be a fresh submission process for the 2021 SIOE conference. All submissions to the 2020 conference are eligible to join the fresh submission process in 2021 (although papers in the streamed sessions should of course be radically altered if submitted again).
- There is no fee to attend the streamed sessions, but registration is required by June 14 at <https://call.sioe.org/streaming>. Zoom links and passwords will be emailed on June 15.
- Streaming will occur from 10:30am to 3:45pm. (All times are ET—e.g., New York.) Regrettably, there is no time that is convenient for all SIOE members; this timing seemed least bad for this event.
- Three awards will be announced on June 19: the Ronald Coase Award for best dissertation on a SIOE topic; the Douglass North Award for the best book on a SIOE topic published in the past two years; and the Oliver Williamson Award for the best paper on the full conference program. (The Elinor Ostrom Award for lifetime achievement will next be given in 2021.)
- Finally, in this unusual year, there will be a new feature of this year’s conference: junior attendees will be matched with senior SIOE members for a 20-minute chat at a time of the pair’s choosing. Details will be included with the links and passwords on June 15.

The nine streamed sessions represent all but one of the ten broad topic areas that structured submissions for the 2020 conference. These ten areas are an initial attempt to sketch the footprint of SIOE and are listed at the end of this document.

Detailed description of the streamed sessions begins on the next page.

# SIOE STREAMING

Friday, June 19, 2020

all times ET (e.g., New York)

register at <https://www.sioe.org/conference/2020>

**10:30-10:45am**      **Welcome & Memorial Moment for Oliver Williamson**

**10:45am-12:00pm**      **Sessions 1-3**

<p><b>Political Science, in the study of Institutions &amp; Organizations</b>  <i>Bureaucracy, Political Institutions, and Power Sharing</i>  <b>CHAIR:</b> Scott Gehlbach (Chicago)</p> <p>Dan Alexander (Rochester) and Darrian Stacy, “The Process and Perils of Coming Around”</p> <p>Selcen Cakir (Bogazici), “Choosing Your Pond: A Structural Model of Power Sharing”</p> <p>Agustín Casas (CUNEF), Federico Curci, and Antoni-Italo De Moragas, “Checks and Balances and Nation Building: The Spanish Constitutional Court and Catalonia”</p>	<p><b>Governance between Organizations</b>  <i>Networks and governance of organizations</i>  <b>CHAIR:</b> Silke Forbes (Tufts)</p> <p>Chen Cheng (Johns Hopkins), Wei Huang, and Yiqing Xing, “Sustaining Cooperation with Multiple Relations: A Theory of Multiplexity”</p> <p>Michael Powell (Northwestern), Niko Matouschek, and Bryony Reich, “Modular Organizations”</p> <p>Arijit Mukherjee (Michigan State), Jin Li, and Luis Vasconcelos, “Rulebooks in Relational Contracts”</p>	<p><b>Culture &amp; Institutions</b>  <i>Conflict and Crime</i>  <b>CHAIR:</b> Pauline Grosjean (UNSW)</p> <p>Victoria Endl-Geyer (ifo Institute), Sofia Amaral, and Helmut Rainer, “Under Pressure: Effects of Police Response Times on Repeat Victimization of Domestic Violence”</p> <p>Vasiliki Fouka (Stanford) and Alain Schlaepfer, “Culture Clash: Incompatible Reputation Systems and Intergroup Conflict”</p> <p>Eleonora Guarnieri (ifo Institute) and Ana Tur-Prats, “Cultural Distance and Conflict-Related Sexual Violence”</p>
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**12:15-1:55pm**      **Sessions 4-6**

<p><b>Institutions &amp; Organizations in Political Economy</b>  <i>History &amp; Political Economy</i>  <b>CHAIR:</b> Ruixue Jia (UCSD)</p> <p>Giovanni Prarolo (Bologna), Paolo Buonanno, Matteo Cervellati, and Sara Lazzaroni, “Political History, Fiscal Compliance and Cooperation: Medieval Social Contracts and Their Legacy”</p>	<p><b>Institutions &amp; Organizations in Developing Economies</b>  <i>Firms in Low-Income Countries</i>  <b>CHAIR:</b> Oriana Bandiera (LSE)</p> <p>Alexey Makarin (EIEF) and Vasily Korovkin, “Conflict and Inter-Group Trade: Evidence from the 2014 Russia-Ukraine Crisis”</p> <p>Vittorio Bassi (USC), Raffaella Muoio, Tommaso Porzio, Ritwika</p>	<p><b>Strategic Management, in the study of Institutions &amp; Organizations</b>  <i>Social Impact &amp; Financial Returns: The Role of Firms</i>  <b>CHAIR:</b> Nan Jia (USC)</p> <p>Luis Ballesteros (George Washington) and Catherine Magelssen, “Institutional Disruptions and the Philanthropy of Multinational Enterprises”</p>
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<p>Noel Johnson (George Mason), Theresa Finley, and Raphael Franck, “The Effects of Land Redistribution: Evidence from the French Revolution”</p> <p>Michele Rosenberg (Northwestern) and Federico Masera, “Tell Me What You Grow and I’ll Tell You What You Think: Crop Mix and Slavery in the US South”</p> <p>Jared Rubin (Chapman) and Avner Greif, “Political Legitimacy and the Institutional Foundations of Constitutional Government: The Case of England”</p>	<p>Sen, and Esau Tugume, “Achieving Scale Collectively”</p> <p>Alexia Delfino (LSE), Nava Ashraf, and Edward Glaeser, “Rule of Law and Female Entrepreneurship”</p> <p>Ameet Morjaria (Northwestern) and Rocco Macchiavello, “Ownership Changes, Management and Efficiency: Evidence from Rawanda’s Coffee Industry”</p>	<p>Amir Licht (IDC Herzliya) and Renée Adams, “Shareholders and Stakeholders around the World: The Role of Values, Culture, and Law in Directors’ Decisions”</p> <p>Fernando Deodato Domingos (Insper), Sandro Cabral, Sergio Lazzarini, and Bertrand Quelin, “The Assessment Paradox: The Will to Measure Impact Meanwhile Disseminating Knowledge”</p> <p>Aseem Kaul (Minnesota), Hyoju Jeong, and Jiao Luo, “Desert Places: Cooperatives as Infrastructure Providers in Marginalized Areas”</p>
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**2:10-3:25pm**

**Sessions 7-9**

<p><b>Institutions &amp; Organizations in the Public Sector</b>  <i>Public Policy as Institutions</i>  <b>CHAIR: Renee Bowen (UCSD)</b></p> <p>Daniel Barron (Northwestern), Yingni Guo and Bryony Reich, “Too Big for Their Boots”</p> <p>Suraj Malladi (Stanford), “Judged in Hindsight: Regulatory Incentives in Approving Innovations”</p> <p>Daniel Deibler (Columbia) and Elliott Ash, “What’s in a Name? The Effect of Changing Definitions of ‘Employee’ on Worker Outcomes”</p>	<p><b>Governance within Organizations</b>  <i>Frontiers in Empirical Management</i>  <b>CHAIR: Maria Guadalupe (INSEAD)</b></p> <p>Daniela Scur (Cornell) and Katarzyna Bilicka, “The capacity to be aggressive: structured management and profit shifting practices in the firm”</p> <p>Kristina McElheran (Toronto), Scott Ohlmacher, and Mu-Jeung Yang, “Strategy and Structured Management”</p> <p>Claudine Gartenberg (Wharton) and George Serafeim, “Corporate Purpose and Firm Ownership”</p>	<p><b>Law, in the study of Institutions &amp; Organizations</b>  <i>Corporate Political Activity, Disclosure, and Corruption</i>  <b>CHAIR: Lisa Bernstein (Chicago)</b></p> <p>Nan Jia (USC), Stan Markus, and Tim Werner, “Theoretical Light in Empirical Darkness: Illuminating Secrecy in Corporate Political Activity”</p> <p>Jin Hyung Kim (George Washington) and Jordan Siegel, “Is U.S. Formalized Lobbying More about Nefarious Corruption or Benign Industry Information Provision? Evidence from Foreign Firms Lobbying in the U.S.”</p> <p>Mary-Hunter McDonnell (Wharton), Amanda Shanor, and Timothy Werner, “The Hydraulics of Dark Money”</p>
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**3:30-3:45pm**

**Awards & Farewell**

### **Members of the conference's executive committee:**

Oriana Bandiera (LSE)  
Lisa Bernstein (Chicago)  
Renee Bowen (UCSD)  
Silke Forbes (Tufts)  
Robert Gibbons (MIT)—chair  
Pauline Grosjean (UNSW)  
Maria Guadalupe (INSEAD)  
Nan Jia (USC)  
Ruixue Jia (UCSD)  
Emily Sellars (Yale)

### **Members of the conference's program committee:**

Charles Angelucci (Columbia)	Jiao Luo (Minnesota)
Matthew Backus (Columbia)	Federico Masera (UNSW)
Ying Bai (CUHK)	Mary-Hunter McDonnell (Penn)
Victor Bennett (Duke)	Pepita Miquel-Florensa (TSE)
Laura Boudreau (Columbia)	Ameet Morjaria (Northwestern)
Peter Buisseret (Chicago)	Ilia Murtazashvili (Pittsburgh)
Lorenzo Casaburi (Zurich)	Kieu-Trang Nguyen (Northwestern)
Ying Chen (Johns Hopkins)	Lamar Pierce (Wash. U.)
Chen Cheng (Johns Hopkins)	Bertrand Quelin (HEC Paris)
Zoe Cullen (Harvard)	Simon Quinn (Oxford)
Golvine de Rochambeaud (Sciences Po)	Heikki Rantakari (Rochester)
Erika Deserranno (Northwestern)	Anja Shortland (King's College London)
Dana Foarta (Stanford)	Claudia Steinwender (MIT)
Vicky Fouka (Stanford)	Takuo Sugaya (Stanford)
Claudine Gartenberg (Penn)	Pavithra Suryanarayan (Johns Hopkins)
Yingni Guo (Northwestern)	Marta Troya-Martinez (NES)
Ilwoo Hwang (Miami)	Ian Turner (Yale)
Aseem Kaul (Minnesota)	Xiao Yu Wang (Duke)
Dan Kelly (Notre Dame)	David Yang (Harvard)
Henrik Lando (CBS)	Noam Yuchtman (LSE)
Adi Leibovitch (Hebrew)	Angela Zhang (Hong Kong)
Hongyi Li (UNSW)	Jane Zhang (UNSW)
Sara Lowes (UCSD)	Siqi Zheng (MIT)

### **Ten broad topic areas for submissions:**

1. Governance within organizations
  - Such as motivation & incentives, communication & decision-making, delegation, management practices, organizational culture, structure, corporate governance
2. Governance between organizations
  - Such as formal contracts, relational contracts, alliances, procurement, vertical integration, lateral integration, franchising, hybrid organizational forms
3. Polycentric governance
  - Such as communities, cooperatives, common-pool resources, associations, leagues, organized crime, treaties, networks, social movements, collective action
4. Institutions and organizations in the public sector
  - Such as bureaucracy, legislatures, political parties, constitutions, courts, federalism, public-private partnerships, regulation
5. Institutions and organizations in political economy
  - Such as autocracy, transition, reform, corruption, rule of law, property rights, enforcement of law

6. Culture and institutions
  - Such as religion, slavery, race, gender, media, norms
7. Institutions and organizations in economic development and growth
  - Topics such as those above, in low-income and/or weakly institutionalized settings
8. Law, in the study of institutions or organizations
  - Topics such as those above, from the perspective of law—including case studies of institutions in action, relational contracts (in theory or practice), and public choice
9. Political Science, in the study of institutions or organizations
  - Topics such as those above, from the perspective of political science—including bureaucratic politics, electoral institutions, legislative institutions, parties, corruption, clientelism, regime type & change, state building & capacity, informal institutions
10. Strategic Management, in the study of institutions or organizations
  - Topics such as those above, from the perspective of strategy—including knowledge, capability, innovation, technology, top management teams, boards, diversification, alliances, nonmarket strategy, stakeholders